

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the Quarterly Period Ended April 1, 2006

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

Commission file number: 1-16153

COACH, INC.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of
incorporation or organization)

52-2242751

(I.R.S. Employer
Identification No.)

516 West 34th Street, New York, NY 10001

(Address of principal executive offices); (Zip Code)

(212) 594-1850

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer or a non-accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

On May 3, 2006, the Registrant had 384,953,063 outstanding shares of common stock, which is the Registrant's only class of common stock.

The document contains 31 pages excluding exhibits.

COACH, INC.

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SPECIAL NOTE ON FORWARD-LOOKING INFORMATION

This Form 10-Q contains certain “forward-looking statements”, based on current expectations, that involve risks and uncertainties that could cause our actual results to differ materially from management’s current expectations. These forward-looking statements can be identified by the use of forward-looking terminology such as “may”, “will”, “should”, “expect”, “intend”, “estimate”, “are positioned to”, “continue”, “project”, “guidance”, “forecast”, “anticipated”, or comparable terms. Future results will vary from historical results and historical growth is not indicative of future trends, which will depend upon a number of factors including but not limited to: (i) the successful implementation of our growth strategies; (ii) the effect of existing and new competition in the marketplace; (iii) our ability to successfully anticipate consumer preferences for accessories and fashion trends; (iv) our ability to control costs; (v) the effect of seasonal and quarterly fluctuations in our sales on our operating results; (vi) our exposure to international risks, including currency fluctuations; (vii) changes in economic or political conditions in the markets where we sell or source our products; (viii) our ability to protect against infringement of our trademarks and other proprietary rights; and such other risk factors as set forth in the Company’s Annual Report on Form 10-K for the fiscal year ended July 2, 2005. Coach, Inc. assumes no obligation to update or revise any such forward-looking statements, which speak only as of their date, even if experience, future events, or changes make it clear that any projected financial or operating results will not be realized.

WHERE YOU CAN FIND MORE INFORMATION

Coach’s quarterly financial results and other important information are available by calling the Investor Relations Department at (212) 629-2618.

Coach maintains a website at www.coach.com where investors and other interested parties may obtain, free of charge, press releases and other information as well as gain access to our periodic filings with the SEC.

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PART I

ITEM 1. Financial Statements

COACH, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

	April 1, 2006	July 2, 2005
	(amounts in thousands)	
ASSETS		
Cash and cash equivalents	\$ 184,412	\$ 154,566
Short-term investments	653,945	228,485
Trade accounts receivable, less allowances of \$6,624 and \$4,124, respectively	110,415	65,399
Inventories	210,465	184,419
Other current assets	118,652	76,491
Total current assets	1,277,889	709,360
Property and equipment, net	269,562	203,862
Long-term investments	—	122,065
Goodwill	223,674	238,711
Indefinite life intangibles	9,788	9,788
Other noncurrent assets	93,517	86,371
Total assets	\$ 1,874,430	\$ 1,370,157
LIABILITIES AND STOCKHOLDERS' EQUITY		
Accounts payable	\$ 54,841	\$ 64,985
Accrued liabilities	239,300	188,234
Revolving credit facility	1,836	12,292
Current portion of long-term debt	170	150
Total current liabilities	296,147	265,661
Long-term debt	3,100	3,270
Other liabilities	60,337	45,306
Total liabilities	359,584	314,237

Commitments and contingencies (Note 8)

Stockholders' equity

Preferred stock: (authorized 25,000,000 shares; \$0.01 par value) none issued	—	—
Common stock: (authorized 500,000,000 shares; \$0.01 par value) issued and outstanding – 384,870,744 and 378,429,710 shares, respectively	3,849	3,784
Additional paid-in capital	762,653	566,262
Retained earnings	754,735	484,971
Accumulated other comprehensive (loss) income	(6,391)	903
Total stockholders' equity	1,514,846	1,055,920
Total liabilities and stockholders' equity	\$ 1,874,430	\$ 1,370,157

See accompanying Notes to Condensed Consolidated Financial Statements

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COACH, INC.
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(amounts in thousands, except per share data)
(unaudited)

	Quarter Ended		Nine Months Ended	
	April 1, 2006	April 2, 2005	April 1, 2006	April 2, 2005
Net sales	\$ 497,859	\$ 415,939	\$ 1,597,146	\$ 1,291,763
Cost of sales	108,090	91,266	361,340	305,948
Gross profit	389,769	324,673	1,235,806	985,815
Selling, general and administrative expenses	224,333	192,337	651,319	541,432
Operating income	165,436	132,336	584,487	444,383
Interest income, net	10,118	4,945	22,995	10,924
Income before provision for income taxes and minority interest	175,554	137,281	607,482	455,307
Provision for income taxes	66,708	52,168	230,847	173,017
Minority interest, net of tax	—	4,241	—	13,534
Net income	\$ 108,846	\$ 80,872	\$ 376,635	\$ 268,756
Net income per share				
Basic	\$ 0.28	\$ 0.21	\$ 0.99	\$ 0.71
Diluted	\$ 0.28	\$ 0.21	\$ 0.96	\$ 0.69
Shares used in computing net income per share				
Basic	383,739	379,695	381,330	378,885
Diluted	391,453	391,609	390,637	390,413

See accompanying Notes to Condensed Consolidated Financial Statements

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COACH, INC.
CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(amounts in thousands)
(unaudited)

	Total Stockholders' Equity	Preferred Stockholders' Equity	Common Stockholders' Equity	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Comprehensive Income (Loss)	Shares of Common Stock
Balances at July 3, 2004	\$ 796,036	\$ —	\$ 3,792	\$ 420,718	\$ 369,331	\$ 2,195	\$ —	379,236
Net income	358,612	—	—	—	358,612	—	358,612	—
Shares issued for stock options and employee benefit plans	42,988	—	102	42,886	—	—	—	10,194
Excess tax benefit from share-based compensation	68,667	—	—	68,667	—	—	—	—
Repurchase of common stock	(264,971)	—	(110)	(21,889)	(242,972)	—	—	(11,000)
Share-based compensation	55,880	—	—	55,880	—	—	—	—
Unrealized gain on cash flow hedging derivatives, net	1,229	—	—	—	—	1,229	1,229	—
Translation adjustments	(2,331)	—	—	—	—	(2,331)	(2,331)	—
Minimum pension liability	(190)	—	—	—	—	(190)	(190)	—
Comprehensive income	—	—	—	—	—	—	\$ 357,320	—
Balances at July 2, 2005	1,055,920	—	3,784	566,262	484,971	903	—	378,430
Net income	376,635	—	—	—	376,635	—	376,635	—
Shares issued for stock options and employee benefit plans	71,706	—	100	71,606	—	—	—	9,905
Excess tax benefit from share-based compensation	80,392	—	—	80,392	—	—	—	—
Repurchase of common stock	(113,799)	—	(35)	(6,893)	(106,871)	—	—	(3,464)
Share-based compensation	51,286	—	—	51,286	—	—	—	—
Unrealized loss on cash flow hedging derivatives, net	(1,158)	—	—	—	—	(1,158)	(1,158)	—
Translation adjustments	(6,136)	—	—	—	—	(6,136)	(6,136)	—

Comprehensive income							\$ 369,341
Balances at April 1, 2006	\$ 1,514,846	\$ —	\$ 3,849	\$ 762,653	\$ 754,735	\$ (6,391)	384,871

See accompanying Notes to Condensed Consolidated Financial Statements

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COACH, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited)

	Nine Months Ended	
	April 1, 2006	April 2, 2005
(amounts in thousands)		
CASH FLOWS FROM OPERATING ACTIVITIES		
Net income	\$ 376,635	\$ 268,756
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	48,034	38,497
Share-based compensation	51,286	40,691
Minority interest	—	13,534
Excess tax benefit from share-based compensation	(80,392)	(54,560)
Increase in deferred tax assets	(12,350)	(14,392)
Increase in deferred tax liabilities	8,766	14,824
Other noncash credits, net	(11,856)	(70)
Changes in operating assets and liabilities:		
Increase in trade accounts receivable	(45,016)	(27,906)
Increase in inventories	(26,046)	(18,901)
Increase in other assets	(23,002)	(25,049)
Increase in other liabilities	10,127	5,191
(Decrease) increase in accounts payable	(10,144)	5,193
Increase in accrued liabilities	115,315	97,994
Net cash provided by operating activities	401,357	343,802
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(99,563)	(63,739)
Proceeds from dispositions of property and equipment	—	18
Purchases of investments	(942,284)	(380,713)
Proceeds from maturities of investments	635,703	205,059
Net cash used in investing activities	(406,144)	(239,375)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repurchase of common stock	(113,799)	(264,971)
Repayment of long-term debt	(150)	(115)
Borrowings on revolving credit facility	55,560	350,456
Repayments of revolving credit facility	(66,016)	(330,840)
Proceeds from exercise of stock options	78,646	40,668
Excess tax benefit from share-based compensation	80,392	54,560
Net cash provided by (used in) financing activities	34,633	(150,242)
Increase (decrease) in cash and cash equivalents	29,846	(45,815)
Cash and cash equivalents at beginning of period	154,566	262,720
Cash and cash equivalents at end of period	\$ 184,412	\$ 216,905
Cash paid for income taxes	\$ 145,001	\$ 107,939
Cash paid for interest	\$ 122	\$ 222
Noncash investing activity	\$ 12,281	\$ —

See accompanying Notes to Condensed Consolidated Financial Statements

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COACH, INC.

Notes to Condensed Consolidated Financial Statements
Quarters and Nine Months Ended April 1, 2006 and April 2, 2005
(dollars and shares in thousands, except per share data)
(unaudited)

1. Basis of Presentation and Organization

The accompanying unaudited condensed consolidated financial statements include the accounts of Coach, Inc. ("Coach" or the "Company") and all 100% owned subsidiaries, including Coach Japan, Inc. These condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included

in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from this report as is permitted by SEC rules and regulations. However, the Company believes that the disclosures are adequate to make the information presented not misleading. This report should be read in conjunction with the audited consolidated financial statements and notes thereto, included in the Company's Annual Report on Form 10-K filed with the SEC for the year ended July 2, 2005 ("fiscal 2005").

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all normal and recurring adjustments necessary to present fairly the consolidated financial condition, results of operations, and changes in cash flows of the Company for the interim periods presented. The results of operations for the quarter and nine months ended April 1, 2006 are not necessarily indicative of results to be expected for the entire fiscal year, which will end on July 1, 2006 ("fiscal 2006").

Reclassifications

Certain prior year amounts have been reclassified to conform to the current period presentation. Specifically, as a result of Coach's acquisition of Sumitomo's 50% interest in Coach Japan, the Company reevaluated the composition of its reportable segments and determined that Coach Japan should be a component of the Direct to Consumer segment. Previously, Coach Japan was included in the Indirect segment. All prior period information has been reclassified to include Coach Japan as a component of the Direct to Consumer segment. See Note 7 for segment disclosures.

Change in Accounting Principle

As more fully discussed below in Note 2, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payment" effective July 3, 2005. In accordance with the modified retrospective application method, all financial statement amounts for the prior periods presented have been adjusted to reflect the grant-date fair value method of expensing stock options as prescribed by SFAS 123R.

2. Share-Based Payment

During the first quarter of fiscal 2006, the Company adopted SFAS No. 123R, "Share-Based Payment", which requires an entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. Previously, the Company accounted for stock-based compensation plans and the employee stock purchase plan in accordance with Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees" and related Interpretations and provided the required pro forma disclosures of SFAS No. 123, "Accounting for Stock-Based Compensation". The Company elected to adopt the modified retrospective application method as provided by SFAS 123R and accordingly, all financial statement amounts for the prior periods presented have been adjusted to reflect the cost of such awards based on the grant-date fair value of the awards.

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COACH, INC.

Notes to Condensed Consolidated Financial Statements - (Continued) Quarters and Nine Months Ended April 1, 2006 and April 2, 2005 (dollars and shares in thousands, except per share data) (unaudited)

The Company maintains several share-based compensation plans which are more fully described below. During the third quarters of fiscal 2006 and fiscal 2005, total compensation cost charged against income for these plans was \$21,206 and \$15,282, respectively and total income tax benefit recognized in the income statement from these plans was \$8,492 and \$5,807, respectively. During the first nine months of fiscal 2006 and fiscal 2005, total compensation cost charged against income for these plans was \$51,286 and \$40,691, respectively and total income tax benefit recognized in the income statement from these plans was \$20,536 and \$15,463, respectively.

The following table details the modified retrospective application impact of SFAS 123R on previously reported amounts:

Quarter ended April 2, 2005	Adjusted	As Previously Reported
Selling, general and administrative expenses	\$ 192,337	\$ 178,842
Operating income	132,336	145,831
Income before provision for income taxes and minority interest	137,281	150,776
Provision for income taxes	52,168	57,296
Net income	80,872	89,239
Earnings per share:		
Basic	0.21	0.24
Diluted	0.21	0.23
Nine months ended April 2, 2005		
Selling, general and administrative expenses	\$ 541,432	\$ 505,414
Operating income	444,383	480,401
Income before provision for income taxes and minority interest	455,307	491,325
Provision for income taxes	173,017	186,704
Net income	268,756	291,087
Earnings per share:		
Basic	0.71	0.77
Diluted	0.69	0.75
Net cash provided by operating activities	343,802	398,362
Net cash (used in) financing activities	(150,242)	(204,802)

At July 2, 2005	Adjusted	As Previously Reported
Deferred income taxes	\$ 54,545	\$ 31,520
Total assets	1,370,157	1,347,132

Accrued liabilities	188,234	188,353
Total current liabilities	265,661	265,780
Total liabilities	314,237	314,356
Additional paid-in capital	566,262	465,015
Retained earnings	484,971	576,141
Unearned compensation	—	(13,067)
Total stockholders' equity	1,055,920	1,032,776

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued)
Quarters and Nine Months Ended April 1, 2006 and April 2, 2005
(dollars and shares in thousands, except per share data)
(unaudited)

Coach Stock-Based Plans. Coach maintains the 2000 Stock Incentive Plan, the 2000 Non-Employee Director Stock Plan and the 2004 Stock Incentive Plan to award stock options and other forms of equity compensation to certain members of Coach management and the outside members of its Board of Directors. The 2000 Stock Incentive Plan and the 2000 Non-Employee Director Stock Plan were approved by Coach's stockholders during fiscal 2002. The 2004 Stock Incentive Plan was approved by Coach's stockholders during fiscal 2005. The exercise price of each stock option equals 100% of the market price of Coach's stock on the date of grant and generally has a maximum term of 10 years. Options generally vest ratably over three years.

For options granted under Coach's stock option plans prior to July 1, 2003, an active employee can receive a replacement stock option equal to the number of shares surrendered upon a stock-for-stock exercise. The exercise price of the replacement option is 100% of the market value at the date of exercise of the original option and will remain exercisable for the remaining term of the original option. Replacement stock options generally vest six months from the grant date.

A summary of options held by Coach employees under the Coach stock option plans is as follows:

	Number of Coach Outstanding Options	Weighted- Average Exercise Price	Exercisable Options	Weighted- Average Exercise Price
Outstanding at July 2, 2005	31,554	\$ 16.17	11,178	\$ 16.48
Granted	13,348	34.21		
Exercised	(12,949)	17.33		
Canceled/expired	(603)	20.56		
Outstanding at April 1, 2006	<u>31,350</u>	\$ 23.29	9,381	\$ 16.03

The following table summarizes information about stock options under the Coach option plans at April 1, 2006:

Range of Exercise Prices	Options Outstanding			Options Exercisable	
	Number Outstanding at April 1, 2006	Weighted- Average Remaining Contractual Life (Years)	Weighted- Average Exercise Price	Number Exercisable at April 1, 2006	Weighted- Average Exercise Price
\$2.00-5.00	1,390	5.14	\$ 4.04	1,390	\$ 4.04
\$5.01-10.00	2,051	6.08	6.62	2,051	6.62
\$10.01-20.00	12,071	7.73	15.65	3,037	15.50
\$20.01-36.86	15,838	7.23	32.96	2,903	28.96
	<u>31,350</u>	7.26	\$ 23.29	<u>9,381</u>	\$ 16.03

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued)
Quarters and Nine Months Ended April 1, 2006 and April 2, 2005
(dollars and shares in thousands, except per share data)
(unaudited)

The fair value of each Coach option grant is estimated on the date of grant using the Black-Scholes option pricing model and the following weighted-average assumptions:

	Quarter Ended	
	April 1, 2006	April 2, 2005
Expected lives (years)	2.8	1.5
Risk-free interest rate	4.2%	2.5%
Expected volatility	35.0%	30.1%
Dividend yield	—%	—%

During the first nine months of fiscal 2006 and fiscal 2005, the weighted-average grant-date fair value of individual options granted was \$8.47 and \$3.23, respectively. At April 1, 2006, \$90,132 of total unrecognized

compensation cost related to non-vested awards is expected to be recognized over a weighted-average period of 1.8 years.

During the first nine months of fiscal 2006 and fiscal 2005, the total intrinsic value of options exercised was \$225,086 and \$158,380 respectively. The total cash received from these option exercises was \$78,646 and \$40,668, respectively, and the actual tax benefit realized for the tax deductions from these option exercises was \$86,162 and \$60,184, respectively.

Employee Stock Purchase Plan. Under the Employee Stock Purchase Plan, full-time Coach employees are permitted to purchase a limited number of Coach common shares at 85% of market value. Compensation expense is calculated for the fair value of employees' purchase rights using the Black-Scholes model.

Stock Unit Awards. Restricted stock unit awards of Coach common stock have been granted to employees as retention awards. The value of retention awards is determined based upon the fair value of Coach stock at the grant date. Stock awards are restricted and subject to forfeiture until the retention period is completed. The retention period is generally three years.

3. Goodwill and Other Intangible Assets

The carrying value of goodwill as of April 1, 2006 and July 2, 2005, by operating segment, is as follows:

	Direct-to- Consumer	Indirect	Total
Balance at July 2, 2005	\$ 237,195	\$ 1,516	\$ 238,711
Coach Japan acquisition adjustment	(2,666)	—	(2,666)
Foreign exchange impact	(12,371)	—	(12,371)
Balance at April 1, 2006	<u>\$ 222,158</u>	<u>\$ 1,516</u>	<u>\$ 223,674</u>

4. Debt

Coach's revolving credit facility (the "Bank of America facility") is available for seasonal working capital requirements or general corporate purposes and may be prepaid without penalty or premium. During the first nine months of fiscal 2006 and fiscal 2005 there were no borrowings under the Bank of America facility. As of April 1, 2006 and July 2, 2005, there were no outstanding borrowings under the Bank of America facility.

Coach pays a commitment fee of 10 to 25 basis points on any unused amounts of the Bank of America facility. Coach also pays interest of LIBOR plus 45 to 100 basis points on any outstanding

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued) Quarters and Nine Months Ended April 1, 2006 and April 2, 2005 (dollars and shares in thousands, except per share data) (unaudited)

borrowings. Both the commitment fee and the LIBOR margin are based on the Company's fixed charge coverage ratio. At April 1, 2006, the commitment fee was 10 basis points and the LIBOR margin was 45 basis points.

The Bank of America facility contains various covenants and customary events of default. The Company has been in compliance with all covenants since the inception of the Bank of America facility.

Coach Japan has available credit facilities with several Japanese financial institutions. These facilities contain various covenants and customary events of default. Coach Japan has been in compliance with all covenants since the inception of the facilities. Coach, Inc. is not a guarantor on any of these facilities.

During the first nine months of fiscal 2006 and fiscal 2005, the peak borrowings under the Japanese credit facilities were \$21,568 and \$50,461, respectively. As of April 1, 2006 and July 2, 2005, the outstanding borrowings under the Japanese facilities were \$1,836 and \$12,292, respectively.

5. Investments

The Company's investments consist of U.S. government and agency debt securities as well as municipal government and corporate debt securities. As the Company has both the ability and the intent to hold these securities until maturity, all investments are classified as held to maturity and are stated at amortized cost. The following table shows the amortized cost, fair value, and gross unrealized gains and losses of the Company's investments at April 1, 2006 and July 2, 2005.

	April 1, 2006			July 2, 2005		
	Amortized Cost	Fair Value	Unrealized (Loss)	Amortized Cost	Fair Value	Unrealized (Loss)
Short-term investments:						
U.S. government and agency securities	\$ 49,977	\$ 49,438	\$ (539)	\$ 55,000	\$ 54,861	\$ (139)
Corporate debt securities	234,318	233,328	(990)	173,485	172,467	(1,018)
Municipal securities	369,650	369,650	—	—	—	—
Short-term investments	<u>\$ 653,945</u>	<u>\$ 652,416</u>	<u>\$ (1,529)</u>	<u>\$ 228,485</u>	<u>\$ 227,328</u>	<u>\$ (1,157)</u>
Long-term investments:						
U.S. government and agency securities	\$ —	\$ —	\$ —	\$ 49,945	\$ 49,405	\$ (540)
Corporate debt securities	—	—	—	72,120	71,216	(904)
Long-term investments	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 122,065</u>	<u>\$ 120,621</u>	<u>\$ (1,444)</u>

Securities with maturity dates within one year are classified as short-term investments. Securities with maturity dates greater than one year are classified as long-term investments. Actual redemptions could differ from contractual maturities as some borrowers have the right to call certain obligations.

6. Earnings Per Share

Basic net income per share was calculated by dividing net income by the weighted-average number of shares outstanding during the period. Diluted net income per share was calculated similarly but includes potential dilution from the exercise of stock options and stock awards.

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COACH, INC.

Notes to Condensed Consolidated Financial Statements - (Continued)
Quarters and Nine Months Ended April 1, 2006 and April 2, 2005
(dollars and shares in thousands, except per share data)
(unaudited)

The following is a reconciliation of the weighted-average shares outstanding and calculation of basic and diluted earnings per share:

	Quarter Ended		Nine Months Ended	
	April 1, 2006	April 2, 2005	April 1, 2006	April 2, 2005
Net earnings	\$ 108,846	\$ 80,872	\$ 376,635	\$ 268,756
Total basic shares	383,739	379,695	381,330	378,885
Dilutive securities:				
Employee benefit and stock award plans	1,526	2,734	1,725	2,835
Stock option programs	6,188	9,180	7,582	8,693
Total diluted shares	391,453	391,609	390,637	390,413
Earnings per share:				
Basic	\$ 0.28	\$ 0.21	\$ 0.99	\$ 0.71
Diluted	\$ 0.28	\$ 0.21	\$ 0.96	\$ 0.69

At April 1, 2006, options to purchase 621 shares of common stock were outstanding but not included in the computation of diluted earnings per share, as these options' exercise prices, ranging from \$35.17 to \$36.86 were greater than the average market price of the common shares.

At April 2, 2005, options to purchase 1,899 shares of common stock were outstanding but not included in the computation of diluted earnings per share, as these options' exercise prices, ranging from \$27.96 to \$29.47 were greater than the average market price of the common shares.

7. Segment Information

The Company operates its business in two reportable segments: Direct-to-Consumer and Indirect. The Company's reportable segments represent channels of distribution that offer similar merchandise, service and marketing strategies. Sales of Coach products through Company operated stores in North America and Japan, the Internet, and the Coach catalog constitute the Direct-to-Consumer segment. Indirect refers to sales of Coach products to other retailers. In deciding how to allocate resources and assess performance, Coach's executive officers regularly evaluate the sales and operating income of these segments. Operating income is the gross margin of the segment less direct expenses of the segment. Unallocated corporate expenses include production variances, general marketing, administration and information systems, as well as distribution and customer service expenses.

COACH, INC.

Notes to Condensed Consolidated Financial Statements - (Continued)
Quarters and Six Months Ended April 1, 2006 and April 1, 2005
(dollars and shares in thousands, except per share data)
(unaudited)

	Direct-to-Consumer	Indirect	Corporate Unallocated	Total
Quarter Ended April 1, 2006				
Net sales	\$ 373,738	\$ 124,121	\$ —	\$ 497,859
Operating income (loss)	162,489	78,124	(75,177)	165,436
Interest income, net	—	—	10,118	10,118
Income (loss) before provision for income taxes and minority interest	162,489	78,124	(65,059)	175,554
Provision for income taxes	—	—	66,708	66,708
Minority interest, net of tax	—	—	—	—
Depreciation and amortization	10,907	1,314	4,188	16,409
Total assets	719,960	104,972	1,049,498	1,874,430
Additions to long-lived assets	6,142	(184)	36,696	42,654
Quarter Ended April 2, 2005				
Net sales	\$ 307,273	\$ 108,666	\$ —	\$ 415,939
Operating income (loss)	124,508	65,297	(57,469)	132,336
Interest income, net	—	—	4,945	4,945
Income (loss) before provision for income taxes and minority interest	124,508	65,297	(52,524)	137,281
Provision for income taxes	—	—	52,168	52,168
Minority interest, net of tax	—	—	4,241	4,241
Depreciation and amortization	9,093	1,196	2,402	12,691
Total assets	397,625	77,873	823,550	1,299,048
Additions to long-lived assets	10,922	169	6,191	17,282
Nine Months Ended April 1, 2006				

Net sales	\$ 1,192,090	\$ 405,056	\$ —	\$ 1,597,146
Operating income (loss)	531,339	255,616	(202,468)	584,487
Interest income, net	—	—	22,995	22,995
Income (loss) before provision for income taxes and minority interest	531,339	255,616	(179,473)	607,482
Provision for income taxes	—	—	230,847	230,847
Minority interest, net of tax	—	—	—	—
Depreciation and amortization	31,840	4,081	12,113	48,034
Total assets	719,960	104,972	1,049,498	1,874,430
Additions to long-lived assets	47,628	5,544	46,391	99,563

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued)
Quarters and Six Months Ended April 1, 2006 and April 1, 2005
(dollars and shares in thousands, except per share data)
(unaudited)

Nine Months Ended April 2, 2005	Direct-to-Consumer	Indirect	Corporate Unallocated	Total
Net sales	\$ 966,846	\$ 324,917	\$ —	\$ 1,291,763
Operating income (loss)	411,312	197,032	(163,961)	444,383
Interest income, net	—	—	10,924	10,924
Income (loss) before provision for income taxes and minority interest	411,312	197,032	(153,037)	455,307
Provision for income taxes	—	—	173,017	173,017
Minority interest, net of tax	—	—	13,534	13,534
Depreciation and amortization	28,095	3,424	6,978	38,497
Total assets	397,625	77,873	823,550	1,299,048
Additions to long-lived assets	48,813	2,869	12,057	63,739

The following is a summary of the corporate costs not allocated in the determination of segment performance:

	Quarter Ended		Nine Months Ended	
	April 1, 2006	April 2, 2005	April 1, 2006	April 2, 2005
Production variances	\$ 5,686	\$ 4,961	\$ 9,735	\$ 7,528
Advertising, marketing and design	(23,259)	(16,339)	(68,227)	(52,068)
Administration and information systems	(47,657)	(37,108)	(113,350)	(93,133)
Distribution and customer service	(9,947)	(8,983)	(30,626)	(26,288)
Total corporate unallocated	\$ (75,177)	\$ (57,469)	\$ (202,468)	\$ (163,961)

Geographic Area Information

As of April 1, 2006, Coach operated 206 retail stores and 84 factory stores in North America and 112 department store shop-in-shops, retail stores and factory stores in Japan, as well as distribution, product development, and quality control locations in the United States, Italy, Hong Kong, China, and South Korea. Geographic revenue information is based on the location of the customer. Geographic long-lived asset information is based on the physical location of the assets at the end of each period.

Quarter Ended April 1, 2006	United States	Japan	Other International	Total
Net sales	\$ 368,982	\$ 109,015	\$ 19,862	\$ 497,859
Long-lived assets	244,371	285,127	3,124	532,622
Quarter Ended April 2, 2005	United States	Japan	Other International	Total
Net sales	\$ 295,334	\$ 98,613	\$ 21,992	\$ 415,939
Long-lived assets	361,506	72,745	2,707	436,958
Nine Months Ended April 1, 2006	United States	Japan	Other International	Total
Net sales	\$ 1,200,676	\$ 309,252	\$ 87,218	\$ 1,597,146
Long-lived assets	244,371	285,127	3,124	532,622
Nine Months Ended April 2, 2005	United States	Japan	Other International	Total
Net sales	\$ 944,694	\$ 276,287	\$ 70,782	\$ 1,291,763
Long-lived assets	361,506	72,745	2,707	436,958

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued)
Quarters and Six Months Ended April 1, 2006 and April 1, 2005

8. Commitments and Contingencies

At April 1, 2006, the Company had outstanding letters of credit totaling \$69,509. Of this amount, \$15,122 relates to the letter of credit obtained in connection with leases transferred to the Company by the Sara Lee Corporation, for which Sara Lee retains contingent liability. The remaining letters of credit were issued for purchases of inventory and lease guarantees.

In the ordinary course of business, Coach is a party to several pending legal proceedings and claims. Although the outcome of such items cannot be determined with certainty, Coach's general counsel and management are of the opinion that the final outcome should not have a material effect on Coach's financial position, results of operations, or cash flows.

Coach is also a party to employment agreements with certain key executives, which provide for compensation and other benefits as well as severance payments under certain circumstances. On August 22, 2005, the Company entered into three-year extensions to the employment agreements of three key executives: Lew Frankfort, Chairman and Chief Executive Officer; Reed Krakoff, President and Executive Creative Director; and Keith Monda, President and Chief Operating Officer. These amendments extend the terms of the executives' employment agreements from July 2008 through August 2011. On November 8, 2005, Coach entered into five-year employment agreements with two key executives: Michael Tucci, President, North America Retail Division, and Michael F. Devine, III, Senior Vice President and Chief Financial Officer. The terms of these employment agreements run through June 30, 2010.

9. Derivative Instruments and Hedging Activities

Coach is exposed to market risk from foreign currency exchange rate fluctuations with respect to Coach Japan as a result of its U.S. dollar denominated inventory purchases. Coach Japan enters into certain foreign currency derivative contracts, primarily foreign exchange forward contracts, to manage these risks. These transactions are in accordance with the Company's risk management policies. Coach does not enter into derivative transactions for speculative or trading purposes.

Coach is also exposed to market risk from foreign currency exchange rate fluctuations with respect to Coach Japan as a result of its \$231,000 U.S. dollar denominated fixed rate intercompany loan from Coach. To manage this risk, on July 1, 2005, Coach Japan entered into a cross currency swap transaction, the terms of which include an exchange of a U.S. dollar fixed interest rate for a yen fixed interest rate. The loan matures in 2010, at which point the swap requires an exchange of yen and U.S. dollar based principals.

The fair value of open foreign currency derivatives included in current assets at April 1, 2006 and July 2, 2005 was \$10,999 and \$1,535, respectively. For the nine months ended April 1, 2006, changes in the fair value of contracts designated and effective as cash flow hedges resulted in a decrease to equity as a charge to other comprehensive income of \$1,158, net of taxes. For the nine months ended April 2, 2005, changes in the fair value of contracts designated and effective as cash flow hedges resulted in an increase to equity as a benefit to other comprehensive income of \$290, net of taxes.

10. Stock Repurchase Program

On May 11, 2005, the Coach Board of Directors approved a common stock repurchase program to acquire up to \$250,000 of Coach's outstanding common stock. Purchases of Coach stock may be made from time to time, subject to market conditions and at prevailing market prices, through open market purchases. Repurchased shares become authorized but unissued shares and may be issued in the future for general corporate and other purposes. The Company may terminate or limit the stock repurchase program at any time.

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COACH, INC.

Notes to Condensed Consolidated Financial Statements - (Continued) Quarters and Six Months Ended April 1, 2006 and April 1, 2005 (dollars and shares in thousands, except per share data) (unaudited)

During the third quarters of fiscal 2006 and fiscal 2005, the Company repurchased and retired 500 and 6,139 shares, respectively, of common stock, at an average cost of \$36.64 and \$27.70 respectively, per share.

During the first nine months of fiscal 2006 and fiscal 2005, the Company repurchased and retired 3,464 and 11,000 shares, respectively, of common stock, at an average cost of \$32.85 and \$24.09, respectively, per share.

As of April 1, 2006, approximately \$136,000 remained available for future repurchases under the existing program, which expires in May 2007.

11. Business Interruption Insurance

In the fiscal year ended June 29, 2002, Coach's World Trade Center location was completely destroyed as a result of the September 11th terrorist attack. Inventory and fixed asset loss claims were filed with the Company's insurers and these losses were fully recovered. Losses covered under the Company's business interruption insurance program were also filed with the insurers. During the quarters ended April 1, 2006 and April 2, 2005, Coach received \$0 and \$440, respectively, under its business interruption coverage. For the nine months ended April 1, 2006 and April 2, 2005, Coach received \$2,025 and \$2,644, respectively, under its business interruption coverage. These amounts are included as a reduction of selling, general and administrative expenses.

During the second quarter of fiscal 2006, the Company reached a final settlement with its insurance carriers related to losses covered under the business interruption insurance program. Accordingly, the Company does not expect to receive any additional business interruption proceeds related to the World Trade Center location in the future.

12. Retirement Plans

The components of net periodic pension cost for the Coach Leatherware Company, Inc. Supplemental Pension Plan were:

Quarter Ended		Nine Months Ended	
April 1,	April 2,	April 1,	April 2,

	2006		2005		2006		2005	
Service cost	\$	3	\$	4	\$	9	\$	4
Interest cost		82		77		245		77
Expected return on plan assets		(64)		(45)		(191)		(45)
Recognized actuarial loss		58		47		172		47
Net periodic pension cost	\$	<u>79</u>	\$	<u>83</u>	\$	<u>235</u>	\$	<u>83</u>

Coach has elected to contribute an additional \$658 for the fiscal year ending July 1, 2006 from what was previously disclosed for a total expected fiscal year 2006 contribution of \$1,100.

13. Hurricane Losses

During the first quarter of fiscal 2006, three Coach locations in the Gulf Coast area were damaged and temporarily closed as a result of Hurricane Katrina. The Company is currently evaluating the damage to its property at these stores. During the second quarter, Coach notified its insurer of the Company's intent to file insurance claims for any property losses as well as losses

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued) Quarters and Six Months Ended April 1, 2006 and April 1, 2005 (dollars and shares in thousands, except per share data) (unaudited)

related to business interruption. Coach expects to file these claims with the insurer in the fourth quarter of fiscal 2006. The Company expects to substantially recover any losses, net of policy deductibles and does not believe that these losses will have a material impact on the consolidated financial statements.

14. Acquisition of Coach Japan, Inc.

During the second quarter of fiscal 2006, the Company completed its purchase price allocation related to the July 1, 2005 acquisition of Sumitomo's 50% interest in Coach Japan, Inc. At the time of the acquisition, Coach recorded the 50% interest in the assets and liabilities that were acquired through the transaction at fair values. The initial recorded fair values, purchase price allocation adjustments and final purchase price allocations are as follows:

Assets and liabilities acquired	As Previously Reported	Adjustments	Final Purchase Price Allocation
Trade accounts receivable	\$ 15,369	\$ —	\$ 15,369
Inventory	43,089	2,666	45,755
Property and equipment	21,848	—	21,848
Customer list	250	—	250
Goodwill	225,263	(2,666)	222,597
Other assets	24,969	—	24,969
Other liabilities	30,672	—	30,672

15. Recent Accounting Developments

In November 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 151, "Inventory Costs – an amendment of ARB No. 43, Chapter 4". SFAS 151 is an amendment of Accounting Research Board Opinion No. 43 and sets standards for the treatment of abnormal amounts of idle facility expense, freight, handling costs and spoilage. SFAS 151 is effective for fiscal years beginning after June 15, 2005. The adoption of SFAS 151 did not have a material impact on the Company's consolidated financial statements.

In December 2004, the FASB issued Staff Position ("FSP") No. 109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004". FSP 109-2 provides guidance under SFAS 109, "Accounting for Income Taxes," with respect to recording the potential impact of the repatriation provisions of the American Jobs Creation Act of 2004 (the "Jobs Act") on enterprises' income tax expense and deferred tax liability. FSP 109-2 states that an enterprise is allowed time beyond the financial reporting period of enactment to evaluate the effect of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for purposes of applying SFAS 109. As the Company did not make any dividends under this provision, FSP 109-2 did not have a material impact on the Company's consolidated financial statements.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets – an amendment of APB Opinion No. 29", which eliminates certain narrow differences between APB 29 and international accounting standards. SFAS 153 is effective for fiscal periods beginning on or after June 15, 2005. The adoption of SFAS 153 did not have a material impact on the Company's consolidated financial statements.

In March 2005, the SEC issued Staff Accounting Bulletin ("SAB") No. 107 "Share-Based Payment". SAB 107 expresses views of the SEC staff regarding the interaction between SFAS 123R

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COACH, INC.

Notes to Condensed Consolidated Financial Statements – (Continued) Quarters and Six Months Ended April 1, 2006 and April 1, 2005 (dollars and shares in thousands, except per share data) (unaudited)

and certain SEC rules and regulations and provides the staff's views regarding the valuation of share-based payment arrangements. The Company adopted SFAS 123R effective July 3, 2005. See Footnote 2 for further information.

In March 2005, the FASB issued SFAS Interpretation Number ("FIN") 47, "Accounting for Conditional Asset Retirement Obligations". FIN 47 provides clarification regarding the meaning of the term "conditional asset retirement obligation" as used in FASB 143, "Accounting for Asset Retirement Obligations". This Interpretation is effective no later than the end of fiscal years ending after December 15, 2005. The Company is currently evaluating the impact of FIN 47 on the consolidated financial statements.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections – a replacement of APB Opinion No. 20 and FASB Statement No. 3". SFAS 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company does not expect the adoption of SFAS 154 to have a material impact on the Company's consolidated financial statements.

In June 2005, the Emerging Issues Task Force ("EITF") reached consensus on EITF 05-6, "Determining the Amortization Period for Leasehold Improvements". Under EITF 05-6, leasehold improvements placed in service significantly after and not contemplated at or near the beginning of the lease term, should be amortized over the lesser of the useful life of the assets or a term that includes renewals that are reasonably assured at the date the leasehold improvements are purchased. EITF 05-6 is effective for periods beginning after June 29, 2005. The adoption of EITF 05-6 did not have a material impact on the Company's consolidated financial statements.

In February 2006, the FASB issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments – an amendment of FASB Statements No. 133 and 140". SFAS 155 permits fair value measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. This statement is effective for all financial instruments acquired or issued after the beginning of an entity's fiscal year that begins after September 15, 2006. The Company does not expect the adoption of SFAS 155 to have a material impact on the Company's consolidated financial statements.

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ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion of Coach's financial condition and results of operations should be read together with our condensed consolidated financial statements and related notes thereto which are included herein.

Executive Overview

Founded in 1941, Coach is a designer and marketer of high-quality, modern American classic accessories. Coach's primary product offerings include handbags, accessories, business cases, outerwear and related accessories and weekend and travel accessories. Coach generates revenue by selling its products directly to consumers, indirectly through wholesale customers and by licensing its brand name to select manufacturers. Direct to consumer sales consists of sales of Coach products in Company operated stores in North America and Japan, Coach's online store and our catalogs. Indirect sales consist of sales of Coach products to department store locations in the United States as well as international department stores, freestanding retail locations and specialty retailers. Coach generates additional wholesale sales through business-to-business programs, in which companies purchase Coach products to use as gifts or incentive awards. Licensing revenues consist of royalties paid to Coach under licensing arrangements with select partners for the sale of Coach branded watches, footwear, eyewear and office furniture.

During the quarter ended April 1, 2006, net sales increased 19.7% to \$497.9 million from \$415.9 million during the same period of fiscal 2005. The increase in net sales is attributable to growth across all distribution channels and key categories. Operating income for the quarter ended April 1, 2006 increased 25.0% to \$165.4 million from \$132.3 million generated in the same period of fiscal 2005, driven by these increases in net sales and improved gross margins, partially offset by an increase in selling, general and administrative expenses. Net income for the quarter ended April 1, 2006 increased 34.6% to \$108.8 million from \$80.9 million generated in the same period of fiscal 2005. The increase in net income is attributable to this increased operating income, partially offset by a higher provision for income taxes.

During the nine months ended April 1, 2006, net sales increased 23.6% to \$1,597.1 million from \$1,291.8 million during the same period of fiscal 2005. The increase in net sales is attributable to growth across all distribution channels and key categories. Operating income for the nine months ended April 1, 2006 increased 31.5% to \$584.5 million from \$444.4 million generated in the same period of fiscal 2005, driven by these increases in net sales and improved gross margins, partially offset by an increase in selling, general and administrative expenses. Net income for the nine months ended April 1, 2006 increased 40.1% to \$376.6 million from \$268.8 million generated in the same period of fiscal 2005. The increase in net income is attributable to this increased operating income, partially offset by a higher provision for income taxes.

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Results of Operations

The following is a discussion of the results of operations for the third quarter and first nine months of fiscal 2006 compared to the third quarter and first nine months of fiscal 2005 and a discussion of the changes in financial condition during the first nine months of fiscal 2006.

Third Quarter Fiscal 2006 Compared to Third Quarter Fiscal 2005

Consolidated statements of income for the third quarter of fiscal 2006 compared to the third quarter of fiscal 2005 are as follows:

Quarter Ended			
April 1, 2006		April 2, 2005	
(amounts in millions, except per share data) (unaudited)			
\$	% of net sales	\$	% of net sales

Net sales	\$ 495.4	99.5%	\$ 414.2	99.6%
Licensing revenue	2.5	0.5	1.7	0.4
Total net sales	497.9	100.0	415.9	100.0
Cost of sales	108.1	21.7	91.2	21.9
Gross profit	389.8	78.3	324.7	78.1
Selling, general and administrative expenses	224.3	45.1	192.3	46.2
Operating income	165.4	33.2	132.3	31.8
Interest income, net	10.1	2.0	4.9	1.2
Income before provision for income taxes and minority interest	175.5	35.2	137.3	33.0
Provision for income taxes	66.7	13.4	52.2	12.6
Minority interest, net of tax	—	0.0	4.2	1.0
Net income	\$ 108.8	21.9%	\$ 80.9	19.5%
Net income per share:				
Basic	\$ 0.28		\$ 0.21	
Diluted	\$ 0.28		\$ 0.21	
Weighted-average number of shares:				
Basic	383.7		379.7	
Diluted	391.5		391.6	

Net Sales

Net sales by business segment in the third quarter of fiscal 2006 compared to the third quarter of fiscal 2005 are as follows:

	Quarter Ended (dollars in millions) (unaudited)				
	Net Sales		Rate of Increase (FY06 v. FY05)	Percentage of Total Net Sales	
	April 1, 2006	April 2, 2005		April 1, 2006	April 2, 2005
Direct-to-consumer	\$ 373.8	\$ 307.3	21.6%	75.1%	73.9%
Indirect	124.1	108.6	14.2%	24.9	26.1
Total net sales	\$ 497.9	\$ 415.9	19.7%	100.0%	100.0%

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As a result of Coach's acquisition of Sumitomo's 50% interest in Coach Japan, the Company reevaluated the composition of its reportable segments and determined that Coach Japan should be a component of the Direct to Consumer segment. Previously, Coach Japan was included in the Indirect segment. All prior period information has been reclassified to include Coach Japan as a component of the Direct to Consumer segment.

Direct-to-Consumer. Net sales increased 21.6% to \$373.8 million during the third quarter of fiscal 2006 from \$307.3 million during the same period of fiscal 2005, driven by increased sales from comparable stores, new stores, and expanded stores in North America and Japan.

In North America, sales growth in comparable stores, defined as those stores open for at least the previous twelve months, was 11.7% for retail stores and 34.0% for factory stores. Comparable store sales growth for the entire North American store chain was 21.1%, which accounted for \$37.0 million of the net sales increase. Since the end of the third quarter of fiscal 2005, Coach opened 20 retail stores and six factory stores. Sales from these new stores, as well as the non-comparable portion of sales from stores opened during the third quarter of fiscal 2005, accounted for \$15.6 million of the net sales increase.

In Japan, sales growth in comparable stores accounted for \$11.8 million of the net sales increase. In addition, we opened 13 new locations since the end of the third quarter of fiscal 2005. Sales from these new stores, as well as the non-comparable portion of sales from stores opened during the third quarter of fiscal 2005, accounted for \$9.2 million of the net sales increase.

Since the end of the third quarter of fiscal 2005, Coach also expanded eight retail stores and two factory stores in North America as well as seven locations in Japan. Sales from these expanded stores, as well as the non-comparable portion of sales from stores expanded during the third quarter of fiscal 2005, accounted for \$1.8 million and \$2.9 million, respectively, of the net sales increase.

Sales growth in the Internet business accounted for the remaining sales increase. These increases were offset by the impact of foreign currency exchange rates and store closures. The impact of foreign currency exchange rates resulted in a \$12.8 million decrease in Coach Japan's reported net sales. Since the end of the third quarter of fiscal 2005, Coach has closed two factory stores in North America and four locations in Japan.

Indirect. Net sales increased 14.2% to \$124.1 million in the third quarter of fiscal 2006 from \$108.6 million during the same period of fiscal 2005. This increase was driven by growth in the international wholesale, business-to-business and U.S. wholesale divisions, which contributed increased sales of \$8.1 million, \$5.7 million, and \$3.8 million, respectively, as compared to the same period in the prior year. These net sales increases were slightly offset by a net decrease in other indirect channels.

Gross Profit

Gross profit increased 20.0% to \$389.8 million in the third quarter of fiscal 2006 from \$324.7 million during the same period of fiscal 2005. Gross margin increased 20 basis points to 78.3% in the third quarter of fiscal 2006 from 78.1% during the same period of fiscal 2005, as gains from product mix shifts, reflecting increased penetration of higher margin collections, and supply chain initiatives more than offset the impact of channel mix, as our factory store channel grew faster than the business as a whole.

The following chart illustrates the gross margin performance Coach has experienced over the last seven quarters.

Fiscal Year Ended July 2, 2005				Fiscal Year Ending July 1, 2006		
Q1	Q2	Q3	Q4	Q1	Q2	Q3

Gross margin	75.0%	75.8%	78.1%	77.6%	76.0%	77.6%	78.3%
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Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 16.6% to \$224.3 million in the third quarter of fiscal 2006 from \$192.3 million during the same period of fiscal 2005. As a percentage of net sales, selling, general and administrative expenses during the third quarter of fiscal 2006 were 45.1% compared to 46.2% during the third quarter of fiscal 2005. This improvement is attributable to leveraging our expense base on higher sales.

Selling expenses increased 10.5% to \$140.9 million, or 28.3% of net sales, in the third quarter of fiscal 2006 from \$127.5 million, or 30.6% of net sales, during the same period of fiscal 2005. The dollar increase in these expenses was primarily due to a \$14.0 million increase in North American retail stores' operating expenses as a result of increased variable expenses to support sales growth and operating expenses associated with new stores. Domestically, Coach opened 20 new retail stores and six new factory stores since the end of the third quarter of fiscal 2005. Expenses from these new stores, as well as the non-comparable portion of expenses from stores opened during the third quarter of fiscal 2005, increased total selling expenses by \$5.6 million. The remaining increase in selling expenses was due to increased variable expenses to support sales growth. These increases were offset by a decrease in Coach Japan expenses of \$1.7 million. This decrease was driven by the impact of foreign currency exchange rates, which decreased reported expenses by \$5.2 million, offset by operating expenses of new stores and increased variable expenses related to higher sales.

Advertising, marketing, and design costs increased 39.2% to \$25.2 million, or 5.1% of net sales, in the third quarter of fiscal 2006, from \$18.1 million, or 4.4% of net sales, during the same period of fiscal 2005. The dollar increase was primarily due to increased staffing costs and design expenditures.

Distribution and customer service expenses increased to \$10.5 million in the third quarter of fiscal 2006 from \$9.6 million during the same period of fiscal 2005. The dollar increase in these expenses was primarily due to higher sales volumes. However, efficiency gains at the distribution and customer service facility resulted in an improvement in the ratio of these expenses to net sales from 2.3% in the third quarter of fiscal 2005 to 2.1% in the third quarter of fiscal 2006.

Administrative expenses increased 28.6% to \$47.7 million, or 9.6% of net sales, in the third quarter of fiscal 2006 from \$37.1 million, or 8.9% of net sales, during the same period of fiscal 2005. The dollar increase in these expenses was primarily due to increased share-based compensation costs and employee staffing costs.

Interest Income, Net

Interest income, net was \$10.1 million in the third quarter of fiscal 2006 as compared to \$4.9 million in the third quarter of fiscal 2005. The dollar increase was primarily due to higher returns on our investments.

Income Taxes

The effective tax rate was 38% in the third quarter of fiscal 2006 and fiscal 2005.

Minority Interest, Net of Tax

Minority interest expense was \$0 in the third quarter of fiscal 2006 as compared to \$4.2 million, or 1.0% of net sales, in the third quarter of fiscal 2005. This decrease was due to Coach's purchase of Sumitomo's 50% interest in Coach Japan on July 1, 2005, which eliminated minority interest in the first quarter of fiscal 2006 onward.

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First Nine Months Fiscal 2006 Compared to First Nine Months Fiscal 2005

Consolidated statements of income for the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005 are as follows:

	Nine Months Ended			
	(amounts in millions, except per share data)			
	(unaudited)			
	April 1, 2006		April 2, 2005	
	\$	% of net sales	\$	% of net sales
Net sales	\$ 1,590.3	99.6%	\$ 1,287.1	99.6%
Licensing revenue	6.8	0.4	4.7	0.4
Total net sales	1,597.1	100.0	1,291.8	100.0
Cost of sales	361.3	22.6	306.0	23.7
Gross profit	1,235.8	77.4	985.8	76.3
Selling, general and administrative expenses	651.3	40.8	541.4	41.9
Operating income	584.5	36.6	444.4	34.4
Interest income, net	23.0	1.4	10.9	0.8
Income before provision for income taxes and minority interest	607.5	38.0	455.3	35.2
Provision for income taxes	230.9	14.5	173.0	13.4
Minority interest, net of tax	—	0.0	13.5	1.0
Net income	\$ 376.6	23.6%	\$ 268.8	20.8%
Net income per share:				
Basic	\$ 0.99		\$ 0.71	
Diluted	\$ 0.96		\$ 0.69	
Weighted-average number of shares:				
Basic	381.3		378.9	

Net Sales

Net sales by business segment in the first nine months of fiscal 2006 compared to the first nine months of fiscal 2005 are as follows:

	Nine Months Ended (dollars in millions) (unaudited)			Percentage of Total Net Sales	
	April 1, 2006	April 2, 2005	Rate of Increase (FY'06 v. FY'05)	April 1, 2006	April 2, 2005
Direct-to-consumer	\$ 1,192.1	\$ 966.9	23.3%	74.6%	74.8%
Indirect	405.0	324.9	24.7%	25.4	25.2
Total net sales	<u>\$ 1,597.1</u>	<u>\$ 1,291.8</u>	<u>23.6%</u>	<u>100.0%</u>	<u>100.0%</u>

As a result of Coach's acquisition of Sumitomo's 50% interest in Coach Japan, the Company reevaluated the composition of its reportable segments and determined that Coach Japan should be a component of the Direct to Consumer segment. Previously, Coach Japan was included in the Indirect segment. All prior period information has been reclassified to include Coach Japan as a component of the Direct to Consumer segment.

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Direct-to-Consumer. Net sales increased 23.3% to \$1,192.1 million during the first nine months of fiscal 2006 from \$966.9 million during the same period of fiscal 2005, driven by increased sales from comparable stores, new stores, and expanded stores in North America and Japan.

In North America, sales growth in comparable stores, defined as those stores open for at least the previous twelve months, was 12.8% for retail stores and 32.9% for factory stores. Comparable store sales growth for the entire North American store chain was 21.5%, which accounted for \$127.5 million of the net sales increase. Since the end of the first nine months of fiscal 2005, Coach opened 20 retail stores and six factory stores. Sales from these new stores, as well as the non-comparable portion of sales from stores opened during the first nine months of fiscal 2005, accounted for \$52.1 million of the net sales increase.

In Japan, we opened 13 new locations since the end of the first nine months of fiscal 2005. Sales from these new stores, as well as the non-comparable portion of sales from stores opened during the first nine months of fiscal 2005, accounted for \$31.8 million of the net sales increase. In addition, sales growth in comparable stores accounted for \$25.1 million of the net sales increase.

Since the end of the first nine months of fiscal 2005, Coach also expanded eight retail stores and two factory stores in North America as well as seven locations in Japan. Sales from these expanded stores, as well as the non-comparable portion of sales from stores expanded during the first nine months of fiscal 2005, accounted for \$9.4 million and \$9.3 million, respectively, of the net sales increase.

Sales growth in the Internet business accounted for the remaining sales increase. These increases were offset by the impact of foreign currency exchange rates and store closures. The impact of foreign currency exchange rates resulted in a \$28.2 million decrease in Coach Japan's reported net sales. Since the end of the first nine months of fiscal 2005, Coach has closed two factory stores in North America and four locations in Japan.

Indirect. Net sales increased 24.7% to \$405.0 million in the first nine months of fiscal 2006 from \$324.9 million during the same period of fiscal 2005. This increase was driven by growth in the U.S. wholesale, international wholesale and business-to-business divisions, which contributed increased sales of \$37.5 million, \$27.5 million, and \$15.6 million, respectively, as compared to the same period in the prior year. These net sales increases were slightly offset by a net decrease in other indirect channels.

Gross Profit

Gross profit increased 25.4% to \$1,235.8 million in the first nine months of fiscal 2006 from \$985.8 million during the same period of fiscal 2005. Gross margin increased 110 basis points to 77.4% in the first nine months of fiscal 2006 from 76.3% during the same period of fiscal 2005. This improvement was driven by the continuing impact of sourcing cost benefits and a shift in product mix, reflecting increased penetration of higher margin collections, slightly offset by a shift in channel mix, as our factory store channel grew faster than the business as a whole.

Selling, General and Administrative Expenses

Selling, general and administrative expenses increased 20.3% to \$651.3 million in the first nine months of fiscal 2006 from \$541.4 million during the same period of fiscal 2005. As a percentage of net sales, selling, general and administrative expenses during the first nine months of fiscal 2006 were 40.8% compared to 41.9% during the first nine months of fiscal 2005. This improvement is attributable to leveraging our expense base on higher sales.

Selling expenses increased 19.0% to \$430.1 million, or 27.0% of net sales, in the first nine months of fiscal 2006 from \$361.5 million, or 27.9% of net sales, during the same period of fiscal 2005. The dollar increase in these expenses was primarily due to an increase in operating costs associated with North American retail stores and Coach Japan. The \$52.9 million increase in North American retail stores operating expenses is attributable to increased variable expenses to support sales growth and

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operating expenses associated with new and expanded stores. Domestically, Coach opened 20 new retail stores and six new factory stores since the end of the first nine months of fiscal 2005. Expenses from these new stores, as well as the non-comparable portion of expenses from stores opened during the first nine months of fiscal 2005, increased total expenses by \$17.4 million. Coach also expanded eight retail stores and two factory stores in North

America since the end of the first nine months of fiscal 2005. Expenses from these expanded stores, as well as the non-comparable portion of expenses from stores expanded during the first nine months of fiscal 2005, increased total expenses by \$5.0 million. The increase in Coach Japan expenses was \$10.3 million, driven by operating expenses of new stores and increased variable expenses related to higher sales. These increases were offset by the impact of foreign currency exchange rates which decreased reported expenses by \$12.2 million. The remaining increase in selling expenses was due to increased variable expenses to support sales growth.

Advertising, marketing, and design costs increased 28.4% to \$75.6 million, or 4.7% of net sales, in the first nine months of fiscal 2006 from \$58.9 million, or 4.6% of net sales, during the same period of fiscal 2005. The dollar increase was primarily due to increased employee staffing costs and design expenditures.

Distribution and customer service expenses increased to \$32.3 million in the first nine months of fiscal 2006 from \$27.9 million during the same period of fiscal 2005. The dollar increase in these expenses was primarily due to higher sales volumes. However, efficiency gains at the distribution and customer service facility resulted in an improvement in the ratio of these expenses to net sales from 2.2% in the first nine months of fiscal 2005 to 2.0% in the first nine months of fiscal 2006.

Administrative expenses increased by 21.8% to \$113.3 million, or 7.1% of net sales, in the first nine months of fiscal 2006 from \$93.1 million, or 7.2% of net sales, during the same period of fiscal 2005. The dollar increase in these expenses was primarily due to increased share-based compensation costs and employee staffing costs.

Interest Income, Net

Interest income, net was \$23.0 million in the first nine months of fiscal 2006 as compared to \$10.9 million in the first nine months of fiscal 2005. The dollar increase was primarily due to higher returns on our investments.

Income Taxes

The effective tax rate was 38% in the first nine months of fiscal 2006 and fiscal 2005.

Minority Interest, Net of Tax

Minority interest expense was \$0 in the first nine months of fiscal 2006 as compared to \$13.5 million, or 1.0% of net sales, in the first nine months of fiscal 2005. This decrease was due to Coach's purchase of Sumitomo's 50% interest in Coach Japan on July 1, 2005, which eliminated minority interest in the first quarter of fiscal 2006 onward.

FINANCIAL CONDITION

Liquidity and Capital Resources

Net cash provided by operating activities was \$401.4 million for the first nine months of fiscal 2006 compared to \$343.8 million in the first nine months of fiscal 2005. The year-to-year improvement of \$57.6 million was primarily the result of a \$107.9 million increase in earnings during the first nine months of fiscal 2006. This increase in earnings was offset by a \$13.5 million decrease in minority interest expense, as a result of Coach's acquisition of Sumitomo's 50% interest in Coach Japan on July 1, 2005, and changes in operating assets and liabilities as a result of normal operating fluctuations.

Net cash used in investing activities was \$406.1 million in the first nine months of fiscal 2006 compared to \$239.4 million in the first nine months of fiscal 2005. The increase in net cash used in

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investing activities is primarily attributable to an additional \$130.9 million of net purchases of investments. In addition, capital expenditures, which related primarily to investments in corporate facilities as well as new and renovated retail stores in the United States and Japan, increased by \$35.8 million.

Net cash provided by financing activities was \$34.6 million in the first nine months of fiscal 2006 compared to a \$150.2 million use of cash in the comparable period of fiscal 2005. The year-to-year change of \$184.9 million primarily resulted from a \$151.2 million decrease in cash expended to repurchase common stock in the first nine months of fiscal 2006 as compared to the same period of the prior year, as well as an additional \$38.0 million increase in the proceeds received from exercise of stock options and a \$25.8 million increase in excess tax benefit from share-based compensation. These changes were offset by a \$30.1 million net increase in repayments on Coach Japan's revolving credit facility.

Coach's revolving credit facility (the "Bank of America facility") is available for seasonal working capital requirements or general corporate purposes and may be prepaid without penalty or premium. During the first nine months of fiscal 2006 and fiscal 2005 there were no borrowings under the Bank of America facility. As of April 1, 2006 and July 2, 2005, there were no outstanding borrowings under the Bank of America facility.

Coach pays a commitment fee of 10 to 25 basis points on any unused amounts of the Bank of America facility. Coach also pays interest of LIBOR plus 45 to 100 basis points on any outstanding borrowings. Both the commitment fee and the LIBOR margin are based on the Company's fixed charge coverage ratio. At April 1, 2006, the commitment fee was 10 basis points and the LIBOR margin was 45 basis points.

The Bank of America facility contains various covenants and customary events of default. Coach has been in compliance with all covenants since the inception of the Bank of America facility.

To provide funding for working capital and general corporate purposes, Coach Japan has available credit facilities with several Japanese financial institutions. These facilities allow a maximum borrowing of 7.6 billion yen or approximately \$65 million at April 1, 2006. Interest is based on the Tokyo Interbank rate plus a margin of up to 50 basis points.

These Japanese facilities contain various covenants and customary events of default. Coach Japan has been in compliance with all covenants since the inception of these facilities. Coach, Inc. is not a guarantor on these facilities.

During the first nine months of fiscal 2006 and fiscal 2005 the peak borrowings under the Japanese credit facilities were \$21.6 million and \$50.5 million, respectively. As of April 1, 2006 and July 2, 2005, the outstanding borrowings under the Japanese facilities were \$1.8 million and \$12.3 million, respectively.

On May 11, 2005, the Coach Board of Directors approved a common stock repurchase program to acquire up to \$250 million of Coach's outstanding common stock. Purchases of Coach stock may be made from time to time, subject to market conditions and at prevailing market prices, through open market purchases. Repurchased shares become authorized but unissued shares and may be issued in the future for general corporate and other uses. Coach may terminate or limit the stock repurchase program at any time.

During the first nine months of fiscal 2006 and fiscal 2005, the Company repurchased 3.5 million and 11.0 million shares, respectively, of common stock, at an average cost of \$32.85 and \$24.09, respectively, per share.

As of April 1, 2006, approximately \$136 million remained available for future repurchases under the existing program, which expires in May 2007.

We expect that fiscal 2006 capital expenditures will be approximately \$140 million and will relate to the following: new retail and factory stores as well as store expansions both in the United States and Japan, corporate facilities, department store and distributor location renovations and information

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systems. In the U.S., we plan to open about 30 new stores, of which 17 were opened by the end of the first nine months of fiscal 2006. In Japan, we plan to open about 14 new locations, of which 11 were opened by the end of the first nine months of fiscal 2006. We intend to finance these investments from internally generated cash flows, on hand cash, or by using funds from our Japanese revolving credit facilities.

Coach experiences significant seasonal variations in its working capital requirements. During the first fiscal quarter Coach builds inventory for the holiday selling season, opens new retail stores, and generates higher levels of trade receivables. In the second fiscal quarter its working capital requirements are reduced substantially as Coach generates greater consumer sales and collects wholesale accounts receivable. During the first nine months of fiscal 2006, Coach purchased approximately \$385 million of inventory, which was funded by operating cash flow and by using funds from our Japanese revolving credit facilities.

Management believes that cash flow from operations and on hand cash will provide adequate funds for the foreseeable working capital needs, planned capital expenditures, and the common stock repurchase program. Any future acquisitions, joint ventures, or other similar transactions may require additional capital and there can be no assurance that any such capital will be available to Coach on acceptable terms or at all. Coach's ability to fund its working capital needs, planned capital expenditures, and scheduled debt payments and to comply with all of the financial covenants under its debt agreements, depends on its future operating performance and cash flow, which are subject to prevailing economic conditions and to financial, business, and other factors, some of which are beyond Coach's control.

Reference should be made to our most recent Annual Report on Form 10-K for additional information regarding liquidity and capital resources.

Seasonality

Because Coach products are frequently given as gifts, the Company has historically realized, and expects to continue to realize, higher sales and operating income in the second quarter of its fiscal year, which includes the holiday months of November and December. In addition, fluctuations in sales and operating income in any fiscal quarter are affected by the timing of seasonal wholesale shipments and other events affecting retail sales. However, over the past several years, we have achieved higher levels of growth in the non-holiday quarters, which has reduced these seasonal fluctuations. We expect these trends to continue.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our discussion of results of operations and financial condition relies on our consolidated financial statements that are prepared based on certain critical accounting policies that require management to make judgments and estimates that are subject to varying degrees of uncertainty. We believe that investors need to be aware of these policies and how they impact our financial statements as a whole, as well as our related discussion and analysis presented herein. While we believe that these accounting policies are based on sound measurement criteria, actual future events can and often do result in outcomes that can be materially different from these estimates or forecasts. The accounting policies and related risks described in our Annual Report on Form 10-K for the year ended July 2, 2005 are those that depend most heavily on these judgments and estimates. As of April 1, 2006, there have been no material changes to any of the critical accounting policies contained therein with the exception of the adoption of Statement of Financial Accounting Standards ("SFAS") No. 123R.

Change in Accounting Principle

Effective July 3, 2005, the Company adopted SFAS No. 123R, "Share-Based Payment", which supersedes Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees". The pronouncement requires an entity to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award. That

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cost will be recognized over the period during which an employee is required to provide service in exchange for the award – the requisite service period (typically the vesting period). The Company elected to adopt the modified retrospective application method as provided by SFAS 123R and accordingly, all financial statement amounts for the prior periods presented have been adjusted to reflect the cost of such awards based on the grant-date fair value of the awards. See Note 2 for additional disclosures.

Recent Accounting Developments

In November 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 151, "Inventory Costs – an amendment of ARB No. 43, Chapter 4". SFAS 151 is an amendment of Accounting Research Board Opinion No. 43 and sets standards for the treatment of abnormal amounts of idle facility expense, freight, handling costs and spoilage. SFAS 151 is effective for fiscal years beginning after June 15, 2005. The adoption of SFAS 151 did not have a material impact on the Company's consolidated financial statements.

In December 2004, the FASB issued Staff Position ("FSP") No. 109-2, "Accounting and Disclosure Guidance for the Foreign Earnings Repatriation Provision within the American Jobs Creation Act of 2004". FSP 109-2 provides guidance under SFAS 109, "Accounting for Income Taxes", with respect to recording the potential impact of the repatriation provisions of the American Jobs Creation Act of 2004 (the "Jobs Act") on enterprises' income tax expense and deferred tax liability. FSP 109-2 states that an enterprise is allowed time beyond the financial reporting period of enactment to evaluate the effect of the Jobs Act on its plan for reinvestment or repatriation of foreign earnings for purposes of applying SFAS 109. As the Company did not

make any dividends under this provision, FSP 109-2 did not have a material impact on the Company's consolidated financial statements.

In December 2004, the FASB issued SFAS No. 153, "Exchanges of Nonmonetary Assets – an amendment of APB Opinion No. 29", which eliminates certain narrow differences between APB 29 and international accounting standards. SFAS 153 is effective for fiscal periods beginning on or after June 15, 2005. The adoption of SFAS 153 did not have a material impact on the Company's consolidated financial statements.

In March 2005, the SEC issued Staff Accounting Bulletin ("SAB") No. 107 "Share-Based Payment". SAB 107 expresses views of the SEC staff regarding the interaction between SFAS 123R and certain SEC rules and regulations and provides the staff's views regarding the valuation of share-based payments arrangements. The Company adopted SFAS 123R effective July 3, 2005. See Note 2 for further information.

In March 2005, the FASB issued SFAS Interpretation Number ("FIN") 47, "Accounting for Conditional Asset Retirement Obligations". FIN 47 provides clarification regarding the meaning of the term "conditional asset retirement obligation" as used in FASB 143, "Accounting for Asset Retirement Obligations". This Interpretation is effective no later than the end of fiscal years ending after December 15, 2005. The Company is currently evaluating the impact of FIN 47 on the consolidated financial statements.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections – a replacement of APB Opinion No. 20 and FASB Statement No. 3". SFAS 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. This statement is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. The Company does not expect the adoption of SFAS 154 to have a material impact on the Company's consolidated financial statements.

In June 2005, the Emerging Issues Task Force ("EITF") reached consensus on EITF 05-6, "Determining the Amortization Period for Leasehold Improvements". Under EITF 05-6, leasehold improvements placed in service significantly after and not contemplated at, or near, the beginning of the lease term, should be amortized over the lesser of the useful life of the assets or a term that includes renewals that are reasonably assured at the date the leasehold improvements are purchased.

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EITF 05-6 is effective for periods beginning after June 29, 2005. The adoption of EITF 05-6 did not have a material impact on the Company's consolidated financial statements.

In February 2006, the FASB issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments – an amendment of FASB Statements No. 133 and 140". SFAS 155 permits fair value measurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation. This statement is effective for all financial instruments acquired or issued after the beginning of an entity's fiscal year that begins after September 15, 2006. The Company does not expect the adoption of SFAS 155 to have a material impact on the Company's consolidated financial statements.

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ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

The market risk inherent in our financial instruments represents the potential loss in fair value, earnings or cash flows arising from adverse changes in interest rates or foreign currency exchange rates. Coach manages these exposures through operating and financing activities and, when appropriate, through the use of derivative financial instruments with respect to Coach Japan. The following quantitative disclosures are based on quoted market prices obtained through independent pricing sources for the same or similar types of financial instruments, taking into consideration the underlying terms and maturities and theoretical pricing models. These quantitative disclosures do not represent the maximum possible loss or any expected loss that may occur, since actual results may differ materially from those estimates.

Foreign Exchange

Foreign currency exposures arise from transactions, including firm commitments and anticipated contracts, denominated in a currency other than the entity's functional currency and from foreign-denominated revenues translated into U.S. dollars.

Substantially all of Coach's fiscal 2006 non-licensed product needs were purchased from independent manufacturers in countries other than the United States. These countries include China, Turkey, India, Costa Rica, Dominican Republic, Hungary, Indonesia, Italy, Korea, Philippines, Singapore, Spain, Taiwan, and Thailand. Additionally, sales are made through international channels to third-party distributors. Substantially all purchases and sales involving international parties are denominated in U.S. dollars and therefore are not hedged by Coach using any derivative instruments.

Coach is exposed to market risk from foreign currency exchange rate fluctuations with respect to Coach Japan as a result of its U.S. dollar denominated inventory purchases. Coach Japan enters into certain foreign currency derivative contracts, primarily foreign exchange forward contracts, to manage these risks. These transactions are in accordance with the Company's risk management policies. Coach does not enter into derivative transactions for speculative or trading purposes.

The fair value of open foreign currency derivatives included in other current assets at April 1, 2006 and July 2, 2005 was \$11.0 million and \$1.5 million, respectively. For the nine months ended April 1, 2006, changes in the fair value of contracts designated and effective as cash flow hedges resulted in a decrease to equity as a charge to other comprehensive income of \$1.2 million, net of taxes. For the nine months ended April 2, 2005, changes in the fair value of contracts designated and effective as cash flow hedges resulted in an increase to equity as a benefit to other comprehensive income of \$0.3 million, net of taxes.

Interest Rate

Coach faces minimal interest rate risk exposure in relation to its outstanding debt of \$5.1 million at April 1, 2006. Of this amount, \$1.8 million, under revolving credit facilities, is subject to interest rate fluctuations. As this level of debt and the resulting interest expense are not significant, any change in interest rates applied to the fair value of this debt would not have a material impact on the results of operations or cash flows of Coach.

ITEM 4. Controls and Procedures

Based on the evaluation of the Company's disclosure controls and procedures, each of Lew Frankfort, the Chief Executive Officer of the Company, and Michael F. Devine, III, the Chief Financial Officer of the Company, has concluded that the Company's disclosure controls and procedures are effective as of April 1, 2006.

There were no changes in internal control over financial reporting that occurred during the Company's first fiscal nine months that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II

ITEM 1. Legal Proceedings

Coach is involved in various routine legal proceedings as both plaintiff and defendant incident to the ordinary course of its business, including proceedings to protect Coach's intellectual property rights, litigation instituted by persons alleged to have been injured upon premises within Coach's control and litigation with present or former employees. As part of its policing program for its intellectual property rights, from time to time, Coach files lawsuits in the U.S. and abroad alleging acts of trademark counterfeiting, trademark infringement, patent infringement, trade dress infringement, trademark dilution and/or state or foreign law claims. At any given point in time, Coach may have one or more of such actions pending. These actions often result in seizure of counterfeit merchandise and/or out of court settlements with defendants. From time to time, defendants will raise as affirmative defenses or as counterclaims the invalidity or unenforceability of certain of Coach's intellectual properties. Although Coach's litigation with present or former employees is routine and incidental to the conduct of Coach's business, as well as for any business employing significant numbers of U.S. based employees, such litigation can result in large monetary awards when a civil jury is allowed to determine compensatory and/or punitive damages for actions claiming discrimination on the basis of age, gender, race, religion, disability or other legally protected characteristic or for termination of employment that is wrongful or in violation of implied contracts. Coach believes, however, that the outcome of all pending legal proceedings in the aggregate will not have a material adverse effect on Coach's business or consolidated financial statements.

ITEM 4. Submission of Matters to a Vote of Security-Holders

None.

ITEM 6. Exhibits and Reports on Form 8-K

(a) Exhibits

31.1 Rule 13(a) – 14(a)/15(d) – 14(a) Certifications

32.1 Section 1350 Certifications

(b) Reports on Form 8-K

Current report on Form 8-K, filed with the Commission on July 7, 2005. This report announced the completion of the Company's purchase of Sumitomo's 50% ownership interest in Coach Japan, Inc.

Current report on Form 8-K, filed with the Commission on August 16, 2005. This report announced that the Human Resources and Government Committee ("HRGC") of the Board of Directors had determined the performance goals for the Company's fiscal year 2006 for purposes of determining bonuses to be paid under the Company's Performance-Based Annual Incentive Plan. This report also announced the HRGC's approval of the Company's annual grants of stock options and restricted stock units to the Company's management and employees.

Current report on Form 8-K, filed with the Commission on August 26, 2005. This report announced three-year extensions to the Company's employment agreements with three key executives: Lew Frankfort, Chairman and Chief Executive Officer; Reed Krakoff, President and Executive Creative Director and Keith Monda, President and Chief Operating Officer. This report also contained the Company's revised estimated financial results for the fiscal quarter ending October 1, 2005.

Current report on Form 8-K, filed with the Commission on October 27, 2005. This report contained the Company's preliminary earnings results for the first quarter of fiscal year 2006.

Current report on Form 8-K, filed with the Commission on November 10, 2005. This report announced that the Company entered into five-year employment agreements with two key

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executives: Michael Tucci, President North America Retail Division, and Michael F. Devine, III, Senior Vice President and Chief Financial Officer.

Current report on Form 8-K, filed with the Commission on December 9, 2005. This report announced that Lew Frankfort, Chairman and Chief Executive Officer, entered into a trading plan with Goldman, Sachs & Co. to comply with Rule 10b5-1 of the Securities Exchange Act of 1934.

Current report on Form 8-K, filed with the Commission on January 24, 2006. This report contained the Company's preliminary earnings results for the second quarter and first half of fiscal year 2006.

Current report on Form 8-K, filed with the Commission on March 15, 2006. This report announced that Lew Frankfort, Chairman and Chief Executive Officer, entered into a trading plan with Goldman, Sachs & Co. to comply with Rule 10b5-1 of the Securities Exchange Act of 1934.

ITEM 7. Issuer Purchases of Equity Securities

Period	(a) Total	(b) Average	(c) Total Number of	(d) Approximate
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	Number of Shares Purchased	Price Paid per Share	Shares Purchased as Part of Publicly Announced Plans or Programs	Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs
Month #1 (1/1/06 - 2/4/06)	—	—	—	\$154 million
Month #2 (2/5/06 - 3/4/06)	—	—	—	\$154 million
Month #3 (3/5/06 - 4/1/06)	499,500	\$ 36.64	499,500	\$136 million
Total	499,500	\$ 36.64	499,500	\$136 million

On May 11, 2005, the Coach Board of Directors approved a common stock repurchase program to acquire up to \$250 million of Coach's outstanding common stock. This repurchase program expires in May 2007.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COACH, INC.
(Registrant)

By: /s/ Michael F. Devine, III
Name: Michael F. Devine, III
Title: Senior Vice President,
Chief Financial Officer and
Chief Accounting Officer

Dated: May 5, 2006

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EXHIBIT 31.1

I, Lew Frankfort, certify that,

1. I have reviewed this Quarterly Report on Form 10-Q of Coach, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2006

By: /s/ Lew Frankfort

Name: Lew Frankfort

Title: Chairman and Chief Executive Officer

I, Michael F. Devine, III, certify that,

1. I have reviewed this Quarterly Report on Form 10-Q of Coach, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth quarter in the case of

an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2006

By: /s/ Michael F. Devine, III

Name: Michael F. Devine, III

Title: Senior Vice President and Chief Financial Officer

EXHIBIT 32.1

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Coach, Inc. (the “Company”) hereby certifies, to such officer’s knowledge, that:

(i) the accompanying Quarterly Report on Form 10-Q of the Company for the fiscal quarter ended April 1, 2006 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 5, 2006

By: /s/ Lew Frankfort

Name: Lew Frankfort

Title: Chairman and Chief Executive Officer

Pursuant to 18 U.S.C. § 1350, as created by Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of Coach, Inc. (the “Company”) hereby certifies, to such officer’s knowledge, that:

(i) the accompanying Quarterly Report on Form 10-Q of the Company for the fiscal quarter ended April 1, 2006 (the “Report”) fully complies with the requirements of Section 13(a) or Section 15(d), as applicable, of the Securities Exchange Act of 1934, as amended; and

(ii) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 5, 2006

By: /s/ Michael F. Devine, III

Name: Michael F. Devine, III

Title: Senior Vice President and Chief Financial Officer
