UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of report (Date of earliest event reported): February 7, 2019

Tapestry, Inc.
(Exact name of registrant as specified in its charter)

Maryland	1-16153	52-2242751
(State of Incorporation)	(Commission File Number)	(IRS Employer Identification No.)

10 Hudson Yards, New York, NY 10001
(Address of principal executive offices) (Zip Code)

(212) 594-1850
(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Item 2.02 Results of Operations and Financial Condition.

On February 7, 2019, Tapestry, Inc. (the “Company”) issued a press release (the “Press Release”) in which the Company announced its financial results for its second fiscal quarter ended December 29, 2018. The Company also posted a slide presentation entitled “Investor Presentation” dated February 7, 2019 on the “Presentations & Financial Reports” investor section of its website (www.tapestry.com). Copies of the Press Release and slide presentation are furnished herewith as Exhibit 99.1 and Exhibit 99.2, respectively. Information on the Company’s website is not, and will not be deemed to be, a part of this Current Report on Form 8-K or incorporated into any other filings the Company may make with the Securities and Exchange Commission.

The information in this Current Report on Form 8-K, including Exhibit 99.1 and Exhibit 99.2, is being furnished to the Securities and Exchange Commission and shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”) or otherwise subject to liability under that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such a filing.

Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

(b) As previously announced in a Current Report on Form 8-K filed on November 6, 2018 with the U.S. Securities and Exchange Commission (the “SEC”), Kevin Wills, the Chief Financial Officer of Tapestry, Inc. (the “Company”), notified the Company that he would be resigning, effective February 8, 2019 (the “Separation Date”).

(c) The Board of Directors (the “Board”) of the Company appointed Andrea Shaw Resnick, 58, the Company's Global Head of Investor Relations and Corporate Communications, as interim Chief Financial Officer of the Company, effective upon Mr. Wills’ departure on February 8, 2019. Since joining the Company in August 2000, Ms. Resnick has served in investor relations roles of increasing responsibility and seniority, most recently as the Company's Global Head of Investor Relations and Corporate Communications. Ms. Resnick will continue in this role. Ms. Resnick previously served as the Company’s interim Chief Financial Officer from August 2016 through February 2017.

In addition to her salary for her role as Global Head of Investor Relations, Ms. Resnick will receive an additional $104,000 per quarter for each quarter or part thereof that she serves as interim Chief Financial Officer.

There are no family relationships between Ms. Resnick and any director or executive officer of the Company and she has no direct or indirect material interest in any transaction required to be disclosed pursuant to Item 404(a) of Regulation S-K.

Item 9.01 Financial Statements and Exhibits.

(d) *Exhibits.* The following exhibits are being furnished herewith:

99.1	Text of Press Release, dated February 7, 2019
99.2	Slide Presentation entitled “Investor Presentation,” dated February 7, 2019

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: February 7, 2019

TAPESTRY, INC.

By: /s/ Todd Kahn

Todd Kahn
President, Chief Administrative Officer,
Chief Legal Officer and Secretary

EXHIBIT INDEX

99.1	Text of Press Release, dated February 7, 2019
99.2	Slide Presentation entitled “Investor Presentation,” dated February 7, 2019

Exhibit 99.1

Tapestry, Inc. Reports Fiscal 2019 Second Quarter Results

NEW YORK--(BUSINESS WIRE)--February 7, 2019--Tapestry, Inc. (NYSE:TPR), a leading New York-based house of modern luxury accessories and lifestyle brands, today reported second quarter results for the period ended December 29, 2018.

Victor Luis, Chief Executive Officer of Tapestry, Inc., said, "During the second quarter, our sales and gross profit rose, successfully anniversarying the strong holiday results of the prior year. That said, this performance fell short of our expectations in the face of an increasingly volatile macroeconomic and geopolitical backdrop. Importantly, and as expected, we generated meaningful synergies from the integration of Kate Spade, and made material systems and strategic brand investments across our portfolio. Taken together, adjusted earnings per diluted share were even with the prior year."

"At Coach, we delivered continued growth driven by positive global comparable store sales, reflecting our compelling offering across categories. We drove outperformance in our international markets and across our e-commerce platforms. Further, we achieved operating income growth through an increase in gross margin and expense leverage. In December, Coach held its first ever runway show in Shanghai, which was incredibly well received and garnered over one billion impressions. We were especially excited by the brand's increased traction with Chinese consumers globally driven by domestic demand, partially offset by a decline in tourist spend. Moving forward, we're focused on providing a heightened level of newness throughout the pyramid of fashion, price and occasion, supported by marketing messages that surprise and delight."

"At Kate Spade, we made continued progress on our integration efforts and the execution of strategic initiatives, including the deliberate pullback in wholesale disposition. However, comparable store sales were below our expectations, impacted by the lack of distinctive newness in the final collections from the prior design team. As we've entered the second half of the fiscal year, we are delighted to have just launched Nicola Glass's inaugural collection in our full price channels globally where initial reads have been strong, underscoring our confidence in achieving a significant inflection in the business with a return to positive comps."

"During the holiday quarter, trends at Stuart Weitzman continued to improve and we achieved our objective of returning to topline growth. Looking ahead, we will focus on the brand's core attributes and values of fusing fashion, function and fit, supported by a bold new marketing campaign, and the relaunch of our Stuart Weitzman Essentials offering."

Non-GAAP Reconciliation:

During the fiscal second quarter, the Company recorded certain charges associated with Integration and Acquisition activities, its ERP implementation efforts as well as the impact of Tax Legislation changes. Taken together, these items decreased the Company's second quarter reported net income by approximately $55 million or about $0.19 per diluted share. Please refer to the financial tables included herein for a detailed reconciliation of the Company's reported to non-GAAP results.

Overview of Second Quarter 2019 Tapestry, Inc. Results:

- **Net sales** totaled $1.80 billion for the second fiscal quarter as compared to $1.79 billion in the prior year, an increase of 1% on a reported basis and 2% in constant currency.
- **Gross profit** totaled $1.20 billion on a reported basis, while gross margin for the quarter was 66.8% compared to $1.18 billion and 65.9%, respectively, in the prior year. On a non-GAAP basis, gross profit totaled $1.21 billion, while gross margin was 67.0% as compared to $1.19 billion and 66.9%, respectively, in the prior year.
- **SG&A expenses** totaled $823 million on a reported basis and represented 45.7% of sales compared to $830 million and 46.5%, respectively in the year-ago quarter. On a non-GAAP basis, SG&A expenses were $805 million and represented 44.7% of sales as compared to $783 million and 43.9%, respectively, in the year-ago period.
- **Operating income** totaled $381 million on a reported basis, while operating margin was 21.1% versus $346 million and an operating margin of 19.4% in the prior year. On a non-GAAP basis, operating income was $402 million, while operating margin was 22.3% versus $411 million and an operating margin of 23.0% in the prior year.
- **Net interest expense** was $13 million in the quarter as compared to $22 million in the year ago period.
- **Net income** for the quarter was $255 million on a reported basis, with earnings per diluted share of $0.88. This compared to net income of $63 million with earnings per diluted share of $0.22 in the prior year period. The reported tax rate for the quarter of 30.7% compared to the prior year reported rate of 80.5%, which included, as previously reported, the impact of the one-time transition tax on foreign earnings, partially offset by the revaluation of the Company's deferred tax balances, under the U.S. Tax Legislation enacted in the second quarter of Fiscal 2018. On a non-GAAP basis, net income for the quarter totaled $310 million, with earnings per diluted share of $1.07. This compared to non-GAAP net income of $306 million with earnings per diluted share of $1.07 in the prior year period. The non-GAAP tax rate for the quarter was 20.3% compared to a 21.3% in the prior year.
- **Inventory** was $732 million at the end of quarter versus ending inventory of $666 million in the year ago period. The increase over prior year was primarily driven by regional distributor buyback activity over the past twelve months.

Second fiscal quarter results in each of the Company's reportable segments were as follows:

Coach Second Quarter of 2019 Results:

- **Net sales** for Coach totaled $1.25 billion for the second fiscal quarter as compared to $1.23 billion in the prior year, an increase of 2% on a reported and constant currency basis. Global comparable store sales increased 1%, including a benefit of approximately 100 basis points driven by an increase in global e-commerce.
- **Gross profit** for Coach totaled $860 million, while gross margin was 68.9% on a reported and non-GAAP basis. This compared to prior year gross profit and gross margin of $846 million and 68.8%, respectively, on both a reported and non-GAAP basis.

- **SG&A expenses** totaled $482 million for Coach and represented 38.6% of sales as compared to $478 million and 38.9%, respectively, in the year-ago quarter on both a reported and non-GAAP basis.
- **Operating income** for Coach totaled $378 million, while operating margin was 30.3% on a reported and non-GAAP basis. This compared to operating income of $368 million and an operating margin of 29.9% in the prior year on both a reported and non-GAAP basis.

Kate Spade Second Quarter of 2019 Results:

- **Net sales** for Kate Spade totaled $428 million for the second fiscal quarter as compared to $435 million in the prior year, a decrease of 1% on a reported and constant currency basis. Global comparable store sales declined 11%, including the positive impact of approximately 200 basis points from global e-commerce.
- **Gross profit** for Kate Spade totaled $272 million on a reported basis, while gross margin for the quarter was 63.6% as compared to $257 million and 59.1%, respectively, in the prior year. On a non-GAAP basis, second quarter gross profit was $275 million, while gross margin was 64.2% as compared to $274 million and 63.0%, respectively, in the year ago period.
- **SG&A expenses** for Kate Spade were $183 million on a reported basis and represented 42.8% of sales. This compared to reported SG&A expenses of $202 million in the year ago period, which represented 46.5% of sales. On a non-GAAP basis, SG&A expenses were $180 million and represented 41.9% of sales. This compared to expenses of $172 million or 39.7% of sales on a non-GAAP basis in the previous year.
- **Operating income** for Kate Spade was $89 million on a reported basis, representing an operating margin of 20.8%. This compared to operating income of $55 million and an operating margin of 12.6% on a reported basis in the year ago period. On a non-GAAP basis, operating income totaled $95 million, while operating margin was 22.3%. This compared to operating income of $101 million and an operating margin of 23.3% on a non-GAAP basis in the previous year.

Stuart Weitzman Second Quarter of 2019 Results:

- **Net sales** for Stuart Weitzman totaled $124 million for the second fiscal quarter compared to $121 million reported in the same period of the prior year, an increase of 3% on a reported basis and 4% in constant currency.
- **Gross profit** for Stuart Weitzman totaled $71 million on a reported basis, while gross margin for the quarter was 57.3% as compared to $73 million and 60.8%, respectively, in the prior year. On a non-GAAP basis, second quarter gross profit was $72 million, while gross margin was 58.1% as compared to $75 million and 61.9%, respectively, in the year ago period.
- **SG&A expenses** for Stuart Weitzman were $60 million on a reported basis and represented 48.2% of sales as compared to $52 million or 42.7% of sales in the prior year's second quarter. On a non-GAAP basis, SG&A expenses were approximately $59 million or 47.8% of sales as compared to $51 million or 41.9% of sales in the prior year.
- **Operating income** for Stuart Weitzman was $11 million on a reported basis, while operating margin was 9.1% versus income of $22 million and 18.1%, respectively, in the prior year. On a non-GAAP basis, operating income was $13 million or 10.3% of sales versus $24 million and 20.0%, respectively, in the prior year.

Mr. Luis added, "In light of our second quarter results and the uncertain global environment, we are updating our outlook for the balance of the fiscal year revising our adjusted earnings per diluted share outlook for FY19 to $2.55 to $2.60. Importantly, we remain confident in our long-term roadmap. We are focused on harnessing the power of our multi-brand model, unlocking the full potential of our strategic investments in our brands and operating platform, to drive a return to double-digit operating income and earnings per diluted share growth in fiscal 2020."

Fiscal Year 2019 Outlook

The following fiscal 2019 outlook is provided on a non-GAAP basis and replaces all previous guidance.

The Company expects revenues for fiscal 2019 to increase at a low-to-mid-single-digit rate from fiscal 2018.

In addition, the Company projects earnings per diluted share in the range of $2.55 to $2.60. This guidance continues to reflect cost savings resulting from expected synergies related to the Kate Spade acquisition of $100 to $115 million as well as the impact of distributor consolidations and buybacks and systems investments. This guidance includes the expectation for net interest expense to be in the area of $50 million for the year. Further, the full year fiscal 2019 tax rate is projected at about 18% to 19% with the increase over prior year due primarily to the introduction of a new tax regime requiring a current inclusion in U.S. federal taxable income of certain earnings of controlled foreign corporations (known as "GILTI").

Fiscal Year 2019 Outlook - Non-GAAP Adjustments:

The Company is not able to provide a full reconciliation of the non-GAAP financial measures to GAAP presented in this release and on the Company's conference call because certain material items that impact these measures, such as the timing and exact amount of charges related to Integration and Acquisition and the costs associated with the Company's ERP implementation, have not yet occurred. Accordingly, a reconciliation of our non-GAAP financial measure guidance to the corresponding GAAP measures is not available without unreasonable effort. Where possible, the Company has identified the estimated impact of the items excluded from its fiscal 2019 guidance.

This fiscal 2019 non-GAAP guidance excludes (1) expected pre-tax charges of approximately $35 million attributable to the Company's ERP implementation efforts; (2) estimated pre-tax Integration and Acquisition charges of approximately $80 to $90 million (of which approximately $5 to $10 million is estimated to be non-cash); and (3) the impact of Tax Legislation of $34 million incurred in the second quarter of fiscal 2019. The Company continues to refine its integration plan and estimates for the ERP implementation efforts.

Conference Call Details:

The Company will host a conference call to review these results at 8:30 a.m. (ET) today, February 7, 2019. Interested parties may listen to the conference call via live webcast by accessing www.tapestry.com/investors on the Internet or calling 1-877-510-8087 or 1-862-298-9015 and providing the Conference ID 1578006. A telephone replay will be available starting at 12:00 p.m. (ET) today, for a period of five business days. To access the telephone replay, call 1-800-585-8367 or 1-404-537-3406 and enter the Conference ID 1578006. A webcast replay of the earnings conference call will also be available for five business days on the Tapestry website. Presentation slides have also been posted to the Company's website at www.tapestry.com/investors.

The Company expects to report fiscal 2019 third quarter financial results on Thursday May 9, 2019. To receive notification of future announcements, please register at www.tapestry.com/investors ("Subscribe to E-Mail Alerts").

Tapestry, Inc. is a New York-based house of modern luxury lifestyle brands. The Company's portfolio includes Coach, Kate Spade and Stuart Weitzman. Our Company and our brands are founded upon a creative and consumer-led view of luxury that stands for inclusivity and approachability. Each of our brands are unique and independent, while sharing a commitment to innovation and authenticity defined by distinctive products and differentiated customer experiences across channels and geographies. To learn more about Tapestry, please visit www.tapestry.com. The Company's common stock is traded on the New York Stock Exchange under the symbol TPR.

This information to be made available in this press release may contain forward-looking statements based on management's current expectations. Forward-looking statements include, but are not limited to, the statements under "Fiscal Year 2019 Outlook," as well as statements that can be identified by the use of forward-looking terminology such as "may," "will," "can," "should," "expect," "intend," "estimate," "continue," "project," "guidance," "forecast," "outlook," "anticipate," "excited," "moving," "leveraging," "capitalizing," "developing," "drive," "targeting," "assume," "plan," "build," "pursue," "maintain," "on track," "well positioned to," "look forward to," "looking ahead," "to acquire," "achieve," "strategic vision," "growth opportunities" or comparable terms. Future results may differ materially from management's current expectations, based upon a number of important factors, including risks and uncertainties such as expected economic trends, the ability to anticipate consumer preferences, the ability to control costs and successfully execute our operational efficiency initiatives, ERP implementation and growth strategies, our ability to achieve intended benefits, cost savings and synergies from acquisitions, the risk of cybersecurity threats and privacy or data security breaches, and the impact of tax legislation, etc. Please refer to the Company's latest Annual Report on Form 10-K and its other filings with the Securities and Exchange Commission for a complete list of risks and important factors. The Company assumes no obligation to revise or update any such forward-looking statements for any reason, except as required by law.

TAPESTRY, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
For the Quarters and Six Months Ended December 29, 2018 and December 30, 2017
(in millions, except per share data)

	(unaudited) QUARTER ENDED		(unaudited) SIX MONTHS ENDED	
	December 29, 2018	December 30, 2017	December 29, 2018	December 30, 2017
Net sales	$ 1,800.8	$ 1,785.0	$ 3,182.0	$ 3,073.9
Cost of sales	597.3	608.8	1,043.4	1,134.8
Gross profit	1,203.5	1,176.2	2,138.6	1,939.1
Selling, general and administrative expenses	822.8	829.8	1,600.2	1,614.5
Operating income	380.7	346.4	538.4	324.6
Interest expense, net	13.2	22.2	26.3	42.7
Income before provision for income taxes	367.5	324.2	512.1	281.9
Provision for income taxes	112.7	261.0	135.0	236.4
Net income	$ 254.8	$ 63.2	$ 377.1	$ 45.5
Net income per share:				
Basic	$ 0.88	$ 0.22	$ 1.30	$ 0.16
Diluted	$ 0.88	$ 0.22	$ 1.29	$ 0.16
Shares used in computing net income per share:				
Basic	289.9	284.5	289.3	283.8
Diluted	291.0	286.4	291.4	286.5

TAPESTRY, INC.
GAAP TO NON-GAAP RECONCILIATION
For the Quarters Ended December 29, 2018 and December 30, 2017
(in millions, except per share data)
(unaudited)

	December 29, 2018				
	GAAP Basis (As Reported)	ERP Implementation(1)	Integration & Acquisition(2)	Impact of Tax Legislation(3)	Non-GAAP Basis (Excluding Items)
Gross profit	$ 1,203.5	$ -	$ (3.5)	$ -	$ 1,207.0
Selling, general and administrative expenses	822.8	6.4	11.7	-	804.7
Operating income	380.7	(6.4)	(15.2)	-	402.3
Income before provision for income taxes	367.5	(6.4)	(15.2)	-	389.1
Provision for income taxes	112.7	(1.6)	1.1	34.1	79.1
Net income	254.8	(4.8)	(16.3)	(34.1)	310.0
Diluted net income per share	0.88	(0.01)	(0.06)	(0.12)	1.07

	December 30, 2017				
	GAAP Basis (As Reported)	Operational Efficiency Plan(4)	Integration & Acquisition(2)	Impact of Tax Legislation(3)	Non-GAAP Basis (Excluding Items)

Gross profit	$ 1,176.2	$ -	$ (18.4)	$ -	$ 1,194.6
Selling, general and administrative expenses	829.8	3.5	43.0	-	783.3
Operating income	346.4	(3.5)	(61.4)	-	411.3
Income before provision for income taxes	324.2	(3.5)	(61.4)	-	389.1
Provision for income taxes	261.0	(1.1)	(15.0)	194.2	82.9
Net income	63.2	(2.4)	(46.4)	(194.2)	306.2
Diluted net income per share	0.22	(0.01)	(0.16)	(0.68)	1.07

(1) Amounts as of December 29, 2018 represent technology implementation costs.
(2) Amounts as of December 29, 2018 represent integration and acquisition costs related to organizational costs as a result of integration, professional fees and limited life purchase accounting adjustments.
Amounts as of December 30, 2017 represent charges primarily attributable to acquisition and integration costs related to the purchase of Kate Spade & Company. These charges include:
- Limited life purchase accounting adjustments
- Severance and other costs related to contractual payments with certain Kate Spade executives
- Organizational costs as a result of integration
- Professional fees

(3) Amounts as of December 29, 2018 represent charges primarily due to the transition tax related to foreign earnings deemed to be repatriated.
Amounts as of December 30, 2017 represent charges due to the transition tax related to foreign earnings deemed to be repatriated and the re-measurement of deferred tax assets and liabilities.
(4) Amounts as of December 30, 2017 represent technology infrastructure costs.

TAPESTRY, INC.
GAAP TO NON-GAAP RECONCILIATION
For the Six Months Ended December 29, 2018 and December 30, 2017
(in millions, except per share data)
(unaudited)

	December 29, 2018				
	GAAP Basis (As Reported)	ERP Implementation(1)	Integration & Acquisition(2)	Impact of Tax Legislation (3)	Non-GAAP Basis (Excluding Items)
Gross profit	$ 2,138.6	$ -	$ (4.1)	$ -	$ 2,142.7
Selling, general and administrative expenses	1,600.2	10.4	30.6	-	1,559.2
Operating income	538.4	(10.4)	(34.7)	-	583.5
Income before provision for income taxes	512.1	(10.4)	(34.7)	-	557.2
Provision for income taxes	135.0	(2.6)	(2.1)	34.1	105.6
Net income	377.1	(7.8)	(32.6)	(34.1)	451.6
Diluted net income per share	1.29	(0.03)	(0.11)	(0.12)	1.55

	December 30, 2017				
	GAAP Basis (As Reported)	Operational Efficiency Plan(4)	Integration & Acquisition(2)	Impact of Tax Legislation (3)	Non-GAAP Basis (Excluding Items)
Gross profit	$ 1,939.1	$ -	$ (106.8)	$ -	$ 2,045.9
Selling, general and administrative expenses	1,614.5	6.6	142.1	-	1,465.8
Operating income	324.6	(6.6)	(248.9)	-	580.1
Income before provision for income taxes	281.9	(6.6)	(248.9)	-	537.4
Provision for income taxes	236.4	(2.1)	(67.2)	194.2	111.5
Net income	45.5	(4.5)	(181.7)	(194.2)	425.9
Diluted net income per share	0.16	(0.02)	(0.63)	(0.68)	1.49

(1) Amounts as of December 29, 2018 primarily represent technology implementation costs.
(2) Amounts as of December 29, 2018 represent charges attributable to integration and acquisition costs related to contract termination charges, organizational costs as a result of integration, professional fees and limited life purchase accounting adjustments.
Amounts as of December 30, 2017 represent charges primarily attributable to acquisition and integration costs related to the purchase of Kate Spade & Company. These charges include:
- Limited life purchase accounting adjustments
- Professional fees
- Severance and other costs related to contractual payments with certain Kate Spade executives
- Inventory reserves established for the destruction of inventory
- Organizational costs as a result of integration

(3) Amounts as of December 29, 2018 represent charges primarily due to the transition tax related to foreign earnings deemed to be repatriated.
Amounts as of December 30, 2017 represent charges due to the transition tax related to foreign earnings deemed to be repatriated and the re-measurement of deferred tax assets and liabilities.
(4) Amounts as of December 30, 2017 primarily represent technology infrastructure and organizational efficiency costs.

TAPESTRY, INC.
GAAP TO NON-GAAP RECONCILIATION - FOR SEGMENT RESULTS
For the Quarters Ended December 29, 2018 and December 30, 2017
(in millions)
(unaudited)

	December 29, 2018					
	GAAP	Coach	Kate Spade	Stuart Weitzman	Corporate	Non-GAAP
Cost of sales						
Integration & Acquisition		-	(2.5)	(1.0)	-	
Gross profit	$ 1,203.5	$ -	$ (2.5)	$ (1.0)	$ -	$ 1,207.0
SG&A expenses						
Integration & Acquisition		-	3.7	0.6	7.4	
ERP Implementation		-	-	-	6.4	
SG&A expenses	$ 822.8	$ -	$ 3.7	$ 0.6	$ 13.8	$ 804.7
Operating income	$ 380.7	$ -	$ (6.2)	$ (1.6)	$ (13.8)	$ 402.3

	December 30, 2017					
	GAAP	Coach	Kate Spade	Stuart Weitzman	Corporate	Non-GAAP
Cost of sales						
Integration & Acquisition		-	(17.0)	(1.4)	-	

	GAAP	Coach	Kate Spade	Stuart Weitzman	Corporate	Non-GAAP
Gross profit	$ 1,176.2	$ -	$ (17.0)	$ (1.4)	$ -	$ 1,194.6
SG&A expenses						
Integration & Acquisition		-	29.7	0.9	12.4	
Operational Efficiency Plan		-	-	-	3.5	
SG&A expenses	$ 829.8	$ -	$ 29.7	$ 0.9	$ 15.9	$ 783.3
Operating income	$ 346.4	$ -	$ (46.7)	$ (2.3)	$ (15.9)	$ 411.3

TAPESTRY, INC.
GAAP TO NON-GAAP RECONCILIATION - FOR SEGMENT RESULTS
For the Six Months Ended December 29, 2018 and December 30, 2017
(in millions)
(unaudited)

	December 29, 2018					
	GAAP	**Coach**	**Kate Spade**	**Stuart Weitzman**	**Corporate**	**Non-GAAP**
Cost of sales						
Integration & Acquisition		(2.0)	(1.1)	(1.0)	-	
Gross profit	$ 2,138.6	$ (2.0)	$ (1.1)	$ (1.0)	$ -	$ 2,142.7
SG&A expenses						
Integration & Acquisition		-	7.1	12.1	11.4	
ERP Implementation		-	-	-	10.4	
SG&A expenses	$ 1,600.2	$ -	$ 7.1	$ 12.1	$ 21.8	$ 1,559.2
Operating income	$ 538.4	$ (2.0)	$ (8.2)	$ (13.1)	$ (21.8)	$ 583.5

	December 30, 2017					
	GAAP	**Coach**	**Kate Spade**	**Stuart Weitzman**	**Corporate**	**Non-GAAP**
Cost of sales						
Integration & Acquisition		-	(105.4)	(1.4)	-	
Gross profit	$ 1,939.1	$ -	$ (105.4)	$ (1.4)	$ -	$ 2,045.9
SG&A expenses						
Integration & Acquisition		-	97.5	1.8	42.8	
Operational Efficiency Plan		-	-	-	6.6	
SG&A expenses	$ 1,614.5	$ -	$ 97.5	$ 1.8	$ 49.4	$ 1,465.8
Operating income	$ 324.6	$ -	$ (202.9)	$ (3.2)	$ (49.4)	$ 580.1

The Company reports information in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). The Company's management does not, nor does it suggest that investors should, consider non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Further, the non-GAAP measures utilized by the Company may be unique to the Company, as they may be different from non-GAAP measures used by other companies. The financial information presented above, as well as gross margin, SG&A expense ratio, and operating margin, have been presented both including and excluding the effect of certain items related to Integration & Acquisition-Related Costs and ERP Implementation-Related costs for Tapestry, Inc. and separately by segment and the impact of tax legislation for Tapestry, Inc.

The Company operates on a global basis and reports financial results in U.S. dollars in accordance with GAAP. Percentage increases/decreases in net sales for the Company and each segment have been presented both including and excluding currency fluctuation effects from translating foreign-denominated sales into U.S. dollars and compared to the same periods in the prior quarter and fiscal year. The Company calculates constant currency revenue results by translating current period revenue in local currency using the prior year period's currency conversion rate.

Guidance for certain financial information for the fiscal year ending June 29, 2019 has also been presented on a non-GAAP basis.

Management utilizes these non-GAAP and constant currency measures to conduct and evaluate its business during its regular review of operating results for the periods affected and to make decisions about Company resources and performance. The Company believes presenting these non-GAAP measures, which exclude items that are not comparable from period to period, is useful to investors and others in evaluating the Company's ongoing operating and financial results in a manner that is consistent with management's evaluation of business performance and understanding how such results compare with the Company's historical performance. Additionally, the Company believes presenting these metrics on a constant currency basis will help investors and analysts to understand the effect of significant year-over-year foreign currency exchange rate fluctuations on these performance measures and provide a framework to assess how business is performing and expected to perform excluding these effects.

TAPESTRY, INC.
SEGMENT INFORMATION
For the Quarters and Six Months Ended December 29, 2018 and December 30, 2017
(in millions)
(unaudited)

	Coach	**Kate Spade**	**Stuart Weitzman**	**Corporate**	**Total**
Three Months Ended December 29, 2018					
Net sales	$ 1,248.6	$ 428.4	$ 123.8	$ -	$ 1,800.8
Gross profit	860.1	272.4	71.0	-	1,203.5
Operating income (loss)	378.5	89.2	11.2	(98.2)	380.7
Income (loss) before provision for income taxes	378.5	89.2	11.2	(111.4)	367.5
Three Months Ended December 30, 2017					
Net sales	$ 1,229.6	$ 434.7	$ 120.7	$ -	$ 1,785.0
Gross profit	846.0	256.8	73.4	-	1,176.2
Operating income (loss)	368.2	54.8	21.8	(98.4)	346.4
Income (loss) before provision for income taxes	368.2	54.8	21.8	(120.6)	324.2
Six Months Ended December 29, 2018					
Net sales	$ 2,209.3	$ 753.8	$ 218.9	$ -	$ 3,182.0
Gross profit	1,539.8	480.1	118.7	-	2,138.6
Operating income (loss)	609.4	134.0	(7.2)	(197.8)	538.4
Income (loss) before provision for income taxes	609.4	134.0	(7.2)	(224.1)	512.1

Six Months Ended December 30, 2017

Net sales	$ 2,153.3	$ 703.5	$ 217.1	$ -	$ 3,073.9
Gross profit	1,478.1	331.6	129.4	-	1,939.1
Operating income (loss)	576.3	(68.5)	30.7	(213.9)	324.6
Income (loss) before provision for income taxes	576.3	(68.5)	30.7	(256.6)	281.9

TAPESTRY, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
At December 29, 2018 and June 30, 2018
(in millions)

	(unaudited) December 29, 2018	(audited) June 30, 2018
ASSETS		
Cash, cash equivalents and short-term investments	$ 1,495.2	$ 1,250.0
Receivables	360.5	314.1
Inventories	732.4	673.8
Other current assets	240.4	194.7
Total current assets	2,828.5	2,432.6
Property and equipment, net	896.0	885.4
Other noncurrent assets	3,394.8	3,360.3
Total assets	$ 7,119.3	$ 6,678.3
LIABILITIES AND STOCKHOLDERS' EQUITY		
Accounts payable	$ 299.1	$ 264.3
Accrued liabilities	781.3	673.2
Current debt	0.7	0.7
Total current liabilities	1,081.1	938.2
Long-term debt	1,601.0	1,599.9
Other liabilities	948.8	895.6
Stockholders' equity	3,488.4	3,244.6
Total liabilities and stockholders' equity	$ 7,119.3	$ 6,678.3

TAPESTRY, INC.
STORE COUNT
At September 29, 2018 and December 29, 2018
(unaudited)

Directly-Operated Store Count:	As of September 29, 2018	Acquired Stores	Openings	(Closures)	As of December 29, 2018
Coach					
North America	398	-	1	-	399
International	584	-	9	(8)	585
Kate Spade					
North America	211	-	9	(2)	218
International	152	15	12	(3)	176
Stuart Weitzman					
North America	67	-	1	-	68
International	44	-	6	-	50

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Analysts & Media:
Andrea Shaw Resnick
Global Head of Investor Relations and Corporate Communications
212/629-2618
Christina Colone
Vice President, Investor Relations
212/946-7252

tapestry

COACH | kate spade | STUART WEITZMAN

This presentation contains certain "forward-looking statements" based on management's current expectations. Forward-looking statements include, but are not limited to, the information provided on the slide entitled "Fiscal 2019 Outlook", as well as statements which can be identified by the use of forward-looking terminology such as "may," "will," "can," "should," "expect," "intend," "estimate," "continue," "project," "guidance," "forecast," "outlook," "anticipate," "moving," "leveraging," "capitalizing," "developing," "drive," "targeting," "assume," "plan," "build," "pursue," "maintain," "on track," "well positioned to," "look forward to," "to acquire," "achieve," "strategic vision," "growth opportunities" or comparable terms, and similar or other references to future periods. Statements herein regarding our business and transformation strategies; our plans, objectives, goals, beliefs, future events, business conditions, results of operations and financial position; and our business outlook and business trends are forward-looking statements.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements due to a number of important factors. Therefore, you should not rely on any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following:

- risks and uncertainties such as expected economic trends;
- the ability to anticipate consumer preferences;
- the ability to control costs;
- the ability to successfully execute our operational efficiency initiatives and growth strategies;
- the ability to achieve intended benefits, cost savings and synergies from acquisitions;
- the risk of cybersecurity threats and privacy or data security breaches; and
- the impact of tax legislation.

Please refer to the Company's latest Annual Report on Form 10-K and its other filings with the Securities and Exchange Commission for a complete list of risks and important factors.

We assume no obligation to revise or update any such forward-looking statements for any reason, except as required by law.

DEFINED BY INCLUSIVITY RATHER THAN EXCLUSIVITY, we are a global house of brands that embraces the exploration of individuality. We believe that true luxury is a freedom of expression that ignites confidence and authenticity.

Approachable and inviting, we celebrate brands that create joy every day for people around the world. Our passion, detailed approach and genuine love of what we do enables us to develop and nurture brands so that they can reach their full potential.

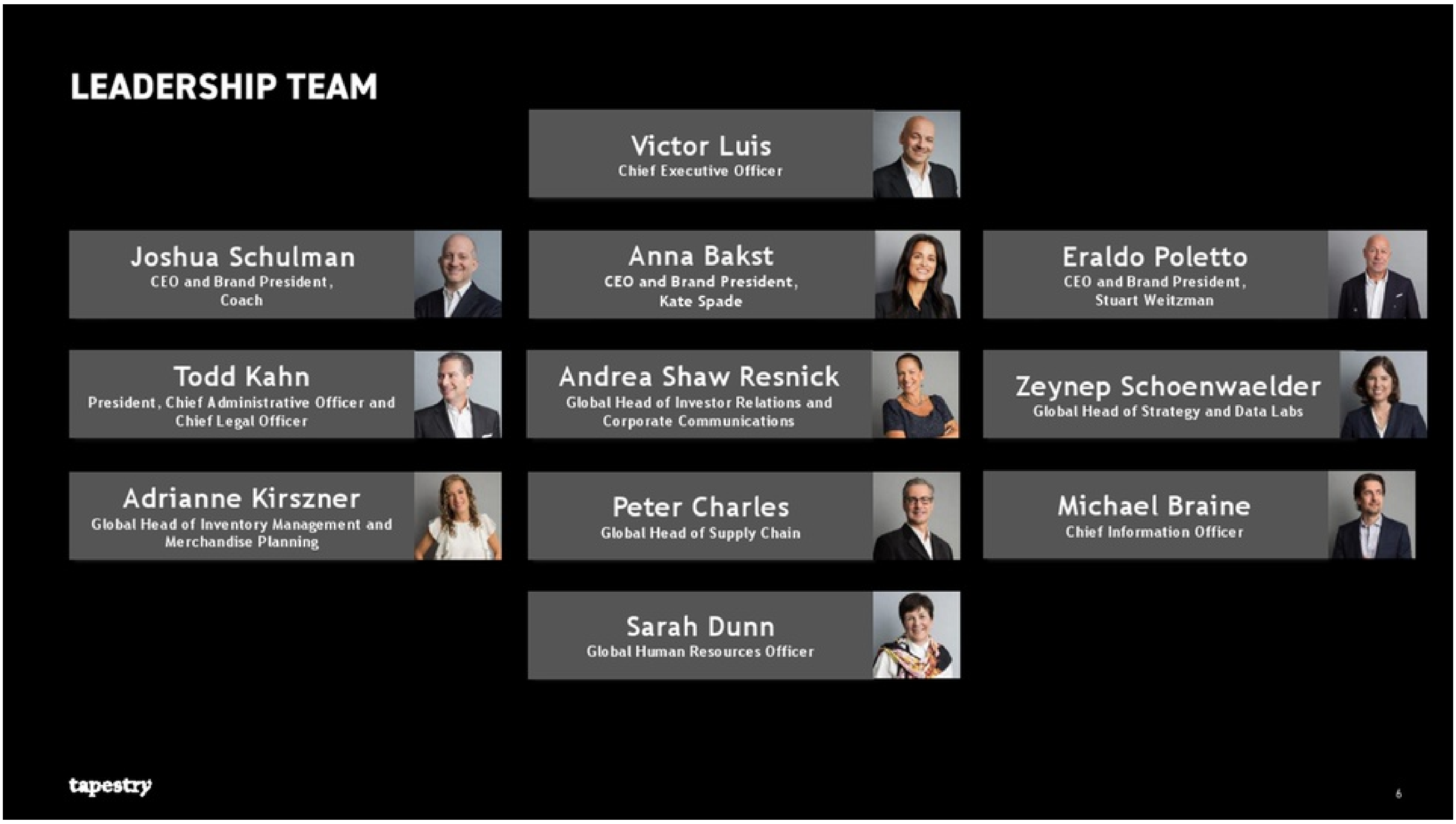
The value of our brands is not bestowed by previous generations or borrowed from tradition. It is determined by quality, craftsmanship, creativity and the opportunity for self-expression they provide. We believe anyone from anywhere can have the best idea, and with hard work and dedication anything is possible.

“We’re a different kind of company. We have a collection of brands that have very specific and unique identities. All of our brands are based on great design, quality and craftsmanship. At the end of the day, all of our teams are focused on providing tremendous value for customers.”

VICTOR LUIS, CEO

OPTIMISTIC
INNOVATIVE
INCLUSIVE

tapestry


LEADERSHIP TEAM
Victor Luis
Chief Executive Officer
Joshua Schulman
CEO and Brand President, Coach
Anna Bakst
CEO and Brand President, Kate Spade
Eraldo Poletto
CEO and Brand President, Stuart Weitzman
Todd Kahn
President, Chief Administrative Officer and Chief Legal Officer
Andrea Shaw Resnick
Global Head of Investor Relations and Corporate Communications
Zeynep Schoenwaelder
Global Head of Strategy and Data Labs
Adrianne Kirszner
Global Head of Inventory Management and Merchandise Planning
Peter Charles
Global Head of Supply Chain
Michael Braine
Chief Information Officer
Sarah Dunn
Global Human Resources Officer
tapestry
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fiscal

2019

FISCAL 2019 STRATEGIC PRIORITIES FOCUS ON *execution*

HARNESS *the* POWER *of* MULTIBRAND

- Capture **full benefit** of multi-brand structure and synergies
- Provide **opportunities for talent** movement across brands, regions and functions

FUEL BRAND INNOVATION

- **Accelerate product newness** across all brands

DRIVE GLOBAL GROWTH

- Maximize the opportunity with the Chinese consumer **globally and across brands**

INVEST *in* DIGITAL *&* DATA

- Develop industry-leading capabilities **in Digital and Data Labs**

tapestry

FY19 SECOND QUARTER RESULTS

Delivered growth in sales and gross profit at Tapestry, successfully anniversarying the strong holiday results of the prior year.

Drove continued positive global comparable store sales at Coach led by international markets and e-commerce platforms.

Experienced softness in Q2 at Kate Spade given the lack of distinctive newness in final collection from prior design team. Importantly, we launched Creative Director Nicola Glass's inaugural collection at the end of January and initial reads have been strong; expect to deliver significant inflection in the business and positive comps in 2H19.

Achieved objective of returning the Stuart Weitzman brand to sales growth in the holiday quarter.

Generated relative outperformance in China across brands, in keeping with our strategic priority of maximizing the opportunity with Chinese consumers globally.

Realized significant synergies and made material systems and strategic brand investments across our portfolio. Remain on track to deliver anticipated run-rate synergies of $100 to $115 million in fiscal 2019.

Revised outlook for the balance of FY19 in light of our Q2 results and the uncertain global environment, balancing near-term transitional challenges with our longer-term goals.

Reiterated confidence in our long-term roadmap and our targeted double-digit operating income and EPS growth outlook for FY20.

FY19 SECOND QUARTER: FINANCIAL OVERVIEW

DELIVERED TOPLINE GROWTH AND EXPECTED SYNERGIES, WHILE MAKING STRATEGIC BRAND AND COMPANY INVESTMENTS

	2Q18	2Q19	GROWTH
revenue	$1.79B	$1.80B	+1%
operating income	$411M	$402M	-2%
earnings per diluted share	$1.07	$1.07	+0%

tapestry

Note: Non-GAAP Financials. Non-GAAP reconciliation in Appendix.

FY19 FIRST HALF: FINANCIAL OVERVIEW

DELIVERED TOPLINE GROWTH AND EXPECTED SYNERGIES, WHILE MAKING STRATEGIC BRAND AND COMPANY INVESTMENTS

	1H18	1H19	GROWTH
revenue	$3.07B	$3.18B	+4%
operating income	$580M	$583M	+1%
earnings per diluted share	$1.49	$1.55	+4%

tapestry

Note: Non-GAAP Financials. Non-GAAP reconciliation in Appendix.

fiscal

2018

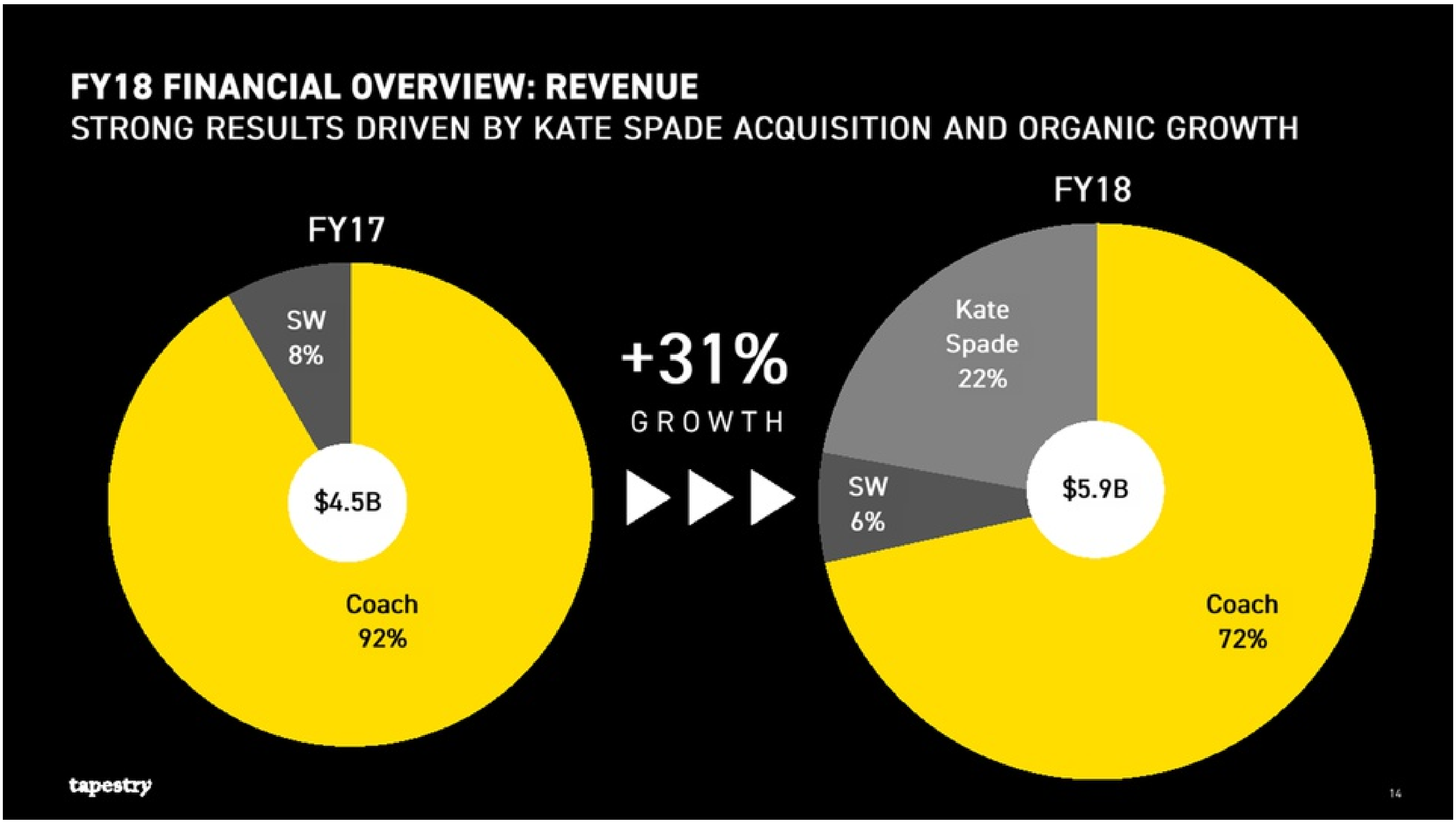
FISCAL 2018 MILESTONES

Successfully completed the acquisition of Kate Spade and evolved into a true house of brands, establishing Tapestry as our new corporate identity.

Strengthened our executive and creative leadership across our brands with a clear focus on executing our strategic vision.

Brought fresh perspectives to our Board, with the appointment of new Directors, all with extensive and relevant business experience.

Announced several important business development initiatives, which allow each of our brands to assume greater direct control over their international distribution, and, in keeping with our strategic priority, maximize the opportunity with Chinese consumers globally across our portfolio.


FY18 FINANCIAL OVERVIEW: REVENUE
STRONG RESULTS DRIVEN BY KATE SPADE ACQUISITION AND ORGANIC GROWTH
FY17
SW 8%
$4.5B
Coach 92%
+31%
GROWTH
FY18
Kate Spade 22%
SW 6%
$5.9B
Coach 72%
tapestry
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FY18 FINANCIAL OVERVIEW: OPERATING INCOME

STRONG RESULTS DRIVEN BY KATE SPADE ACQUISITION AND ORGANIC GROWTH

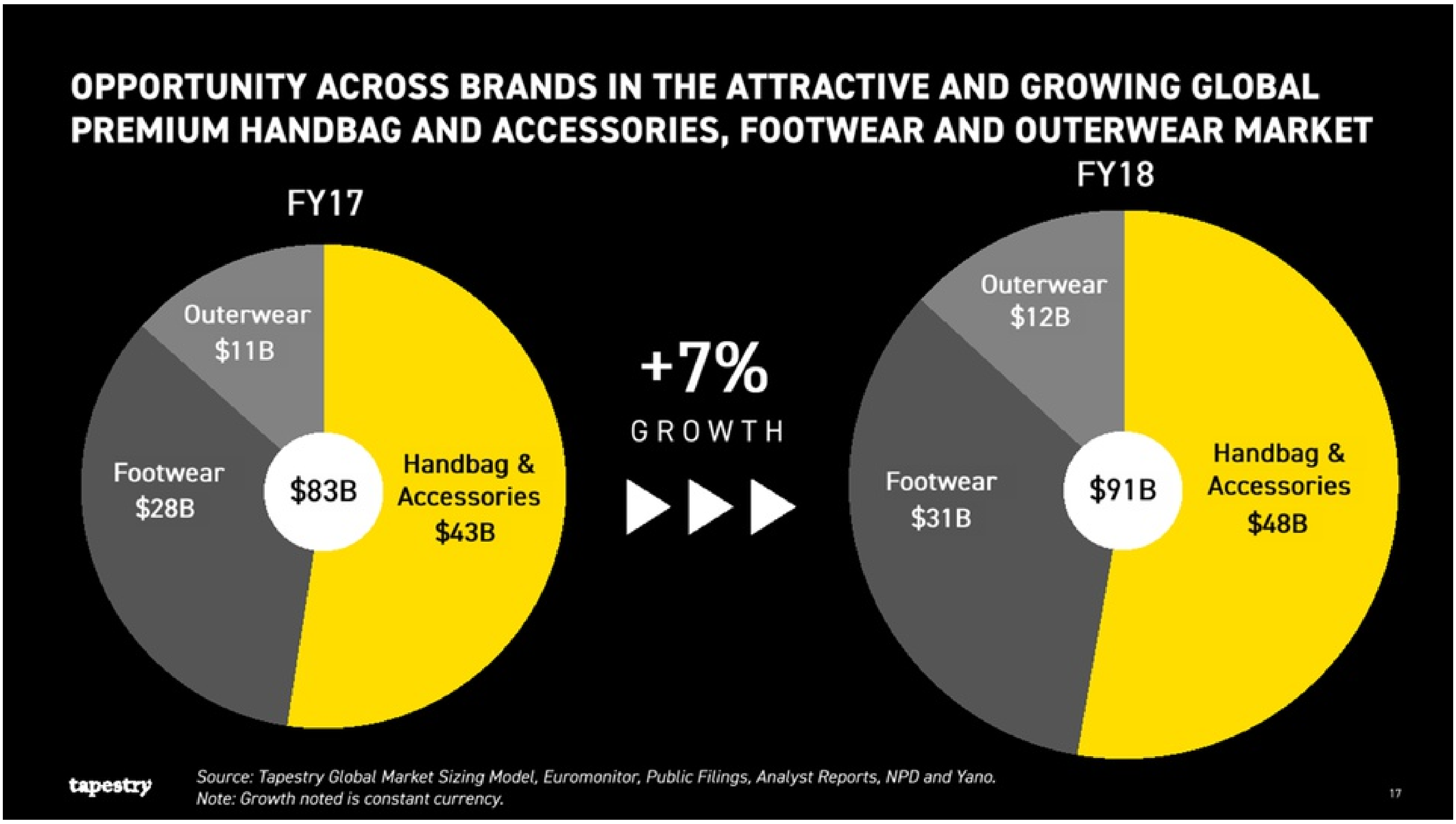
FY17	FY18	*GROWTH*
$813M	$992M	*+22%*

Note: Non-GAAP Financials. Non-GAAP reconciliation in Appendix.

FY18 FINANCIAL OVERVIEW: EARNINGS PER DILUTED SHARE
STRONG RESULTS DRIVEN BY KATE SPADE ACQUISITION AND ORGANIC GROWTH

FY17	FY18	*GROWTH*
$2.15	$2.63	*+22%*

tapestry *Note: Non-GAAP Financials. Non-GAAP reconciliation in Appendix.*


OPPORTUNITY ACROSS BRANDS IN THE ATTRACTIVE AND GROWING GLOBAL PREMIUM HANDBAG AND ACCESSORIES, FOOTWEAR AND OUTERWEAR MARKET
FY17
Outerwear $11B
Footwear $28B
$83B
Handbag & Accessories $43B
+7%
GROWTH
FY18
Outerwear $12B
Footwear $31B
$91B
Handbag & Accessories $48B
tapestry
Source: Tapestry Global Market Sizing Model, Euromonitor, Public Filings, Analyst Reports, NPD and Yano.
Note: Growth noted is constant currency.
17


~ 70 COUNTRIES
6 CONTINENTS
As of FY18.
18


1,400+ DIRECTLY OPERATED LOCATIONS
As of FY18.
19

OVERVIEW
by
BRAND

COACH

NEW YORK

"For over 75 years, Coach has been part of the American landscape. As we write our next chapter, we're building on our heritage of craftsmanship and confident New York style to deliver a complete lifestyle brand for modern lives."

JOSHUA SCHULMAN, CEO & BRAND PRESIDENT, COACH

OUR VISION

Coach inspires the dreamer in all of us, connecting our modern lives with the spirit of the open road.

$4.22B

ANNUAL REVENUE

987

DIRECTLY OPERATED STORES

13,500

EMPLOYEES

As of FY18.

COACH FISCAL 2018 MILESTONES

Successfully reinvigorated the $300-$400 handbag price segment.

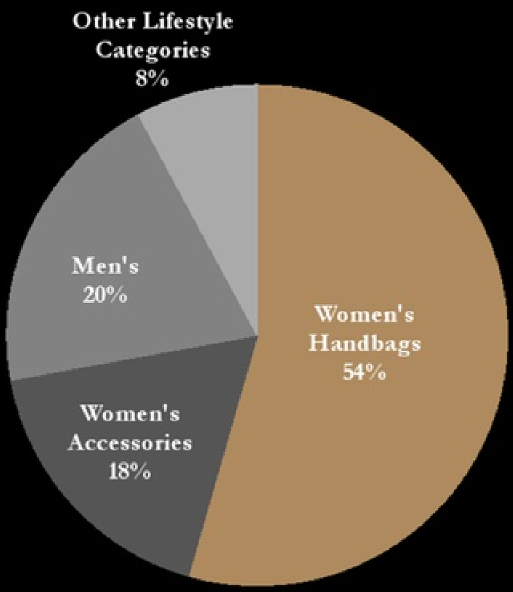
Stuart Vevers created new expression of Signature and the customer immediately embraced his iteration of this brand icon.

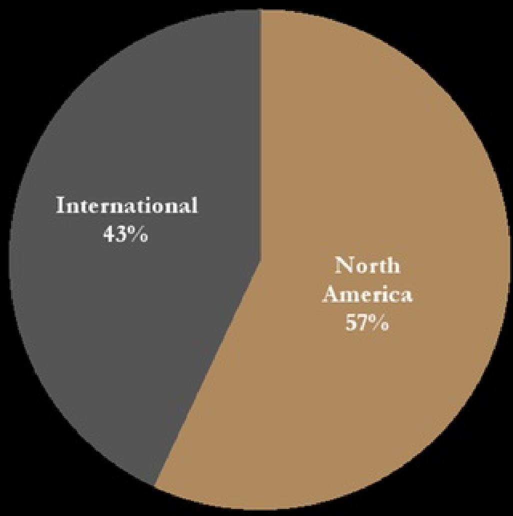
Grew categories outside of Women's bags and small leathergoods–notably footwear, ready-to-wear and Men's.

Drove fashion authority through well-received runway shows and broadened the brand reach through the collaboration with Selena Gomez.

Improved brand momentum with the Broad Premium consumer, and specifically millennials, as evidenced in our U.S. brand tracking survey.

COACH PRODUCT & GEOGRAPHIC BREAKDOWN
DIVERSIFIED ACROSS PRODUCT CATEGORIES AND GEOGRAPHIES





As of FY18.

COACH FISCAL 2019 STRATEGIC PRIORITIES

- CASCADE LEATHERGOODS INNOVATION
- DRIVE GROWTH BEYOND BAGS
- BALANCE FASHION AUTHORITY & UNIVERSAL APPEAL IN MARKETING
- MODERNIZE, CUSTOMIZE & PERSONALIZE
- FUEL DIGITAL INNOVATION & ECOMMERCE GROWTH

kate spade

NEW YORK

"Kate Spade has tremendous opportunity across product categories, channels and geographies. We are leveraging the brand's global potential, bringing its unique and empowering feminine positioning to women around the world."

ANNA BAKST, CEO & BRAND PRESIDENT, KATE SPADE

OUR VISION

A globally admired aspirational life & style brand, delivering brand-enhancing profitable growth, where people — our customers and teams — are at the center of everything we do.

$1.28B

ANNUAL REVENUE

342

DIRECTLY OPERATED STORES

5,500

EMPLOYEES

As of FY18.

KATE SPADE FISCAL 2018 MILESTONES

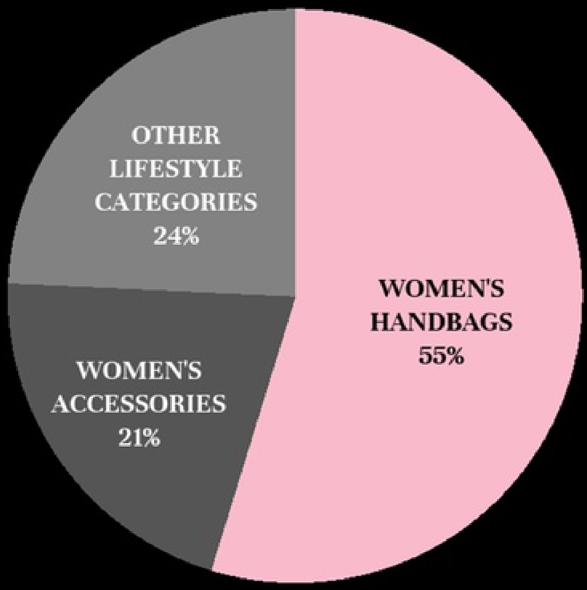
Built the foundation to support global growth with significant progress integrating the brand onto the Tapestry platform.

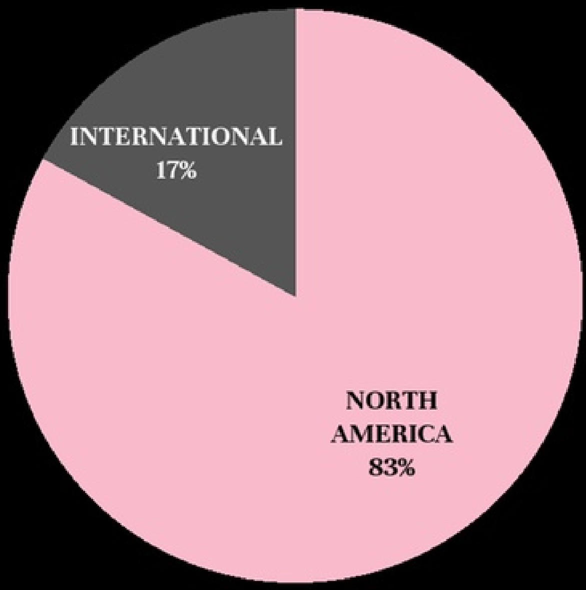
Executed strategies to ensure long-term brand relevance, including the deliberate pullback in promotional flash and disposition sales.

Strengthened the leadership team, notably with the hires of Anna Bakst, CEO & Brand President, and Nicola Glass, Creative Director.

Established operational control of the brand's joint ventures for Greater China – a key area of opportunity for growth.

KATE SPADE PRODUCT & GEOGRAPHIC BREAKDOWN
OPPORTUNITY TO EXPAND INTERNATIONALLY AND DEVELOP CLEAR GLOBAL POSITIONING





As of FY18.

KATE SPADE FISCAL 2019 STRATEGIC PRIORITIES

EXPAND GLOBALLY: THINK GLOBAL, ACT LOCAL	INTRODUCE EXCEPTIONAL AND INSPIRING PRODUCTS	LAUNCH LIFESTYLE-FOCUSED BRANDING	CREATE IMMERSIVE CHANNEL EXPERIENCES	LEVERAGE TAPESTRY PLATFORM

STUART WEITZMAN


"Stuart Weitzman footwear has long represented quality, style and the beautiful combination of form and fit. We are building on this foundation as we evolve into a global, multi-channel and multi-category fashion brand."
ERALDO POLETTO, CEO & BRAND PRESIDENT, STUART WEITZMAN
STUART WEITZMAN
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OUR VISION

STUART WEITZMAN IS ON A JOURNEY TO EVOLVE INTO A GLOBAL MULTI-CATEGORY ACCESSORIES BRAND. LOOKING FORWARD, THE BRAND WILL PRODUCE INNOVATIVE ACCESSORIES BASED ON A FOUNDATION OF WARDROBE ESSENTIALS THAT FOSTER AN EMOTIONAL CONNECTION WITH WOMEN OF ALL AGES. THE GOAL IS TO ESTABLISH STUART WEITZMAN AS THE ACCESSORIES DESTINATION FOR EVERY WOMAN FOR EVERY OCCASION.

$374M

ANNUAL REVENUE

103

DIRECTLY OPERATED STORES

940

EMPLOYEES

As of FY18.

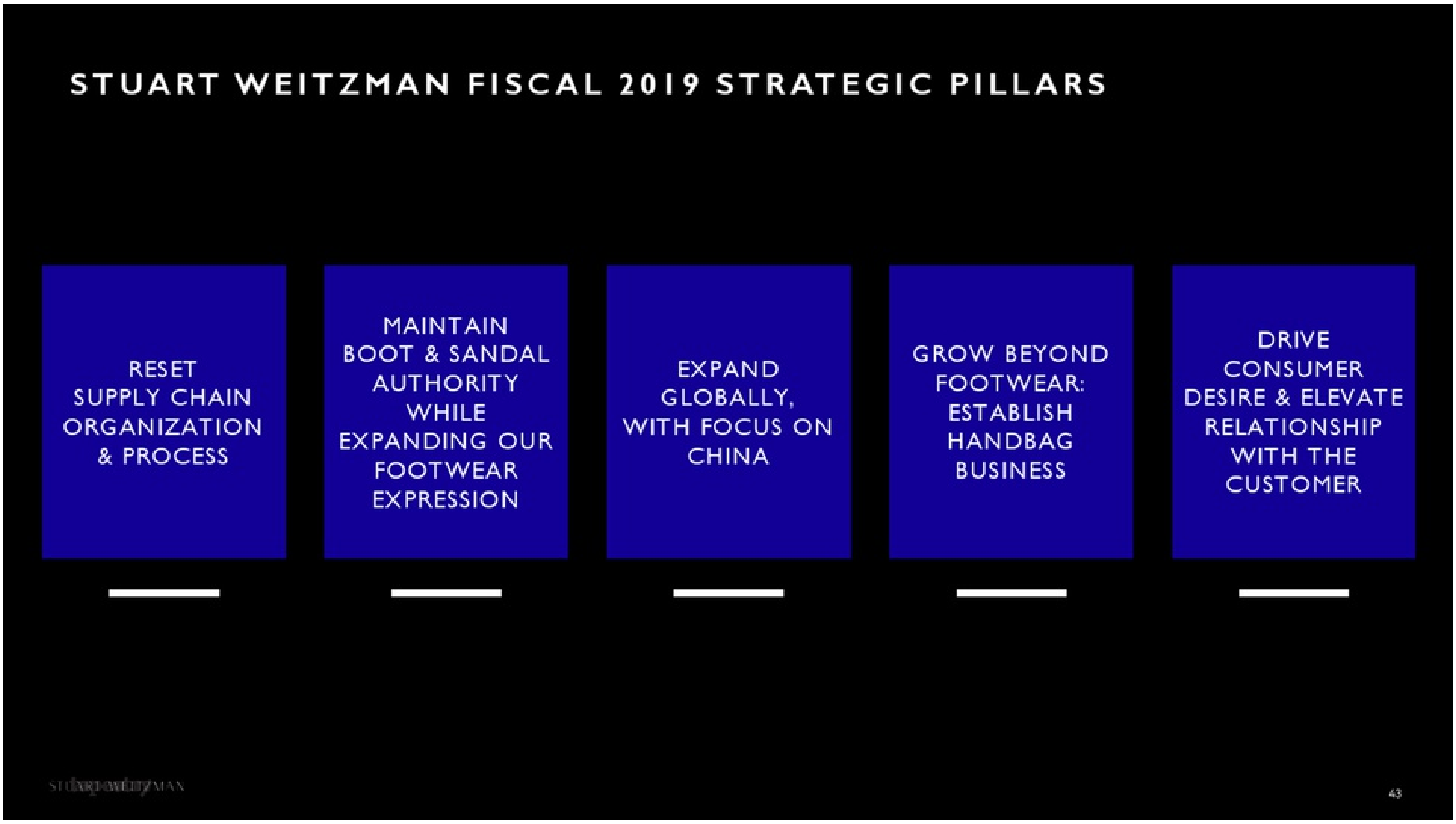
STUART WEITZMAN FISCAL 2018 MILESTONES

ACQUIRED STUART WEITZMAN NORTHERN CHINA BUSINESS FROM DISTRIBUTOR PARTNER.

APPOINTED ERALDO POLETTO, CEO & BRAND PRESIDENT, EDMUNDO CASTILLO, HEAD OF PRODUCT DESIGN, AND FRANCESCA BERTONCINI, HEAD MERCHANT, TO EXECUTE THE LONG-TERM VISION.

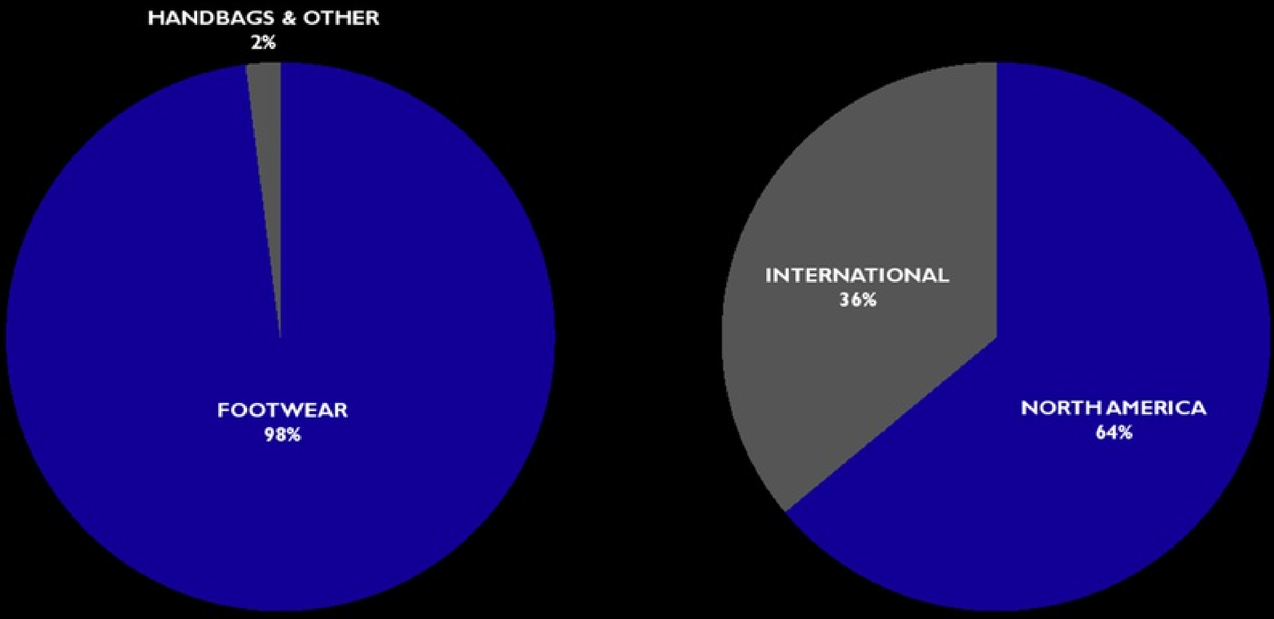
GAINED TRACTION IN EVOLVING FROM A FOUNDER-LED BUSINESS TO A GLOBAL MULTI-CATEGORY BRAND THAT IS NIMBLE AND ENTREPRENEURIAL.

STRENGTHENED THE BRAND'S SUPPLY CHAIN TO SUPPORT A HIGHER LEVEL OF INNOVATION, ADDRESSING THE NEAR-TERM CHALLENGES WHILE BUILDING THE FOUNDATION TO DRIVE SUSTAINABLE GROWTH.


STUART WEITZMAN FISCAL 2019 STRATEGIC PILLARS
RESET SUPPLY CHAIN ORGANIZATION & PROCESS
MAINTAIN BOOT & SANDAL AUTHORITY WHILE EXPANDING OUR FOOTWEAR EXPRESSION
EXPAND GLOBALLY, WITH FOCUS ON CHINA
GROW BEYOND FOOTWEAR: ESTABLISH HANDBAG BUSINESS
DRIVE CONSUMER DESIRE & ELEVATE RELATIONSHIP WITH THE CUSTOMER
43

STUART WEITZMAN PRODUCT & GEOGRAPHIC BREAKDOWN

OPPORTUNITY TO EXPAND THE BRAND INTERNATIONALLY AND ACROSS CATEGORIES



STUART WEITZMAN *As of FY18. Product breakdown penetration figures for Direct businesses (excluding China).*

financial

OUTLOOK

FISCAL 2019 OUTLOOK
FOCUS ON *execution*

revenue	low-to-mid single digit growth
earnings per diluted share	$2.55 to $2.60

We are focused on harnessing the power of our multi-brand model, unlocking the full potential of the strategic investments, to drive a return to double-digit operating income and EPS growth in fiscal 2020.

CAPITAL ALLOCATION PRIORITIES
MAINTAINING A STRONG AND FLEXIBLE BALANCE SHEET

1. Invest in our brands and business
2. Acquire new brands on a strategic and opportunistic basis
3. Return capital to shareholders, with a focus on dividends

corporate
RESPONSIBILITY

CORPORATE SOCIAL RESPONSIBILITY
OUR PROGRAM IS FOCUSED ON THREE *strategic pillars*

1 ENVIRONMENT *and* SUPPLY CHAIN

- Corporate Governance
- Global Business Integrity Program
- Supply Chain & Human Rights
- Environmental Sustainability

2 COMMUNITY ENGAGEMENT

- The Coach and Kate Spade Foundations
- Coach's *Dream It Real* initiative
- Kate Spade's *on purpose* program

3 EMPLOYEE EMPOWERMENT

- Employee Development
- Inclusion & Diversity

we strive to operate in an ethical and responsible manner throughout our operational footprint and supply chain.

CORPORATE SOCIAL RESPONSIBILITY

1 *environment & supply chain*

Achieved a 13.4% absolute CO2e reduction across Coach brand corporate and store locations in fiscal 2017.

Provided in-person compliance and anti-corruption training to over 120 suppliers and manufacturers in fiscal 2017 and early fiscal 2018.

Signed the UN Global Compact in October 2018, reinforcing our commitment to sustainability.

Implemented a Coach fur-free policy, beginning with the Fall 2019 collection.

CORPORATE SOCIAL RESPONSIBILITY

2 *community engagement*

we believe in giving back to the communities where we operate and responding globally in times of need.

Donated over $48 million through The Coach Foundation since its inception in 2008, including $1.4 million in 2018 towards the placement of "Dream Directors" in high schools nationwide, as part of the brand's *Dream It Real* initiative.

Employed and empowered 162 women in Masoro, Rwanda through the Kate Spade *on purpose* program in 2017.

Engaged 1,850 employees in fiscal 2018 to volunteer in projects supporting their local communities.

Distributed numerous grants worldwide to nonprofit organizations through the Coach and Kate Spade Foundations.

Provided humanitarian response to victims of hurricanes and other natural disasters in fiscal 2017.

we are committed to helping our employees grow and to providing an engaging work environment and competitive compensation.

CORPORATE SOCIAL RESPONSIBILITY

3 *employee empowerment*

- Expanded our maternity leave in 2018 in the United States.
- Donated approximately $500,000 in fiscal 2018 to organizations that our employees are passionate about through our matching gift programs.
- Achieved a score of 100 for the fourth consecutive year on the Human Rights Campaign's Best Places to Work for LGBTQ Equality.
- Recognized on the Forbes Diversity & Inclusion List in 2018.
- Signed the CEO Action Pledge for Diversity & Inclusion in 2017.
- Maintained a Board of Directors with ethnic, gender and national diversity.
- Recognized by 2020 Women on Boards and Women's Forum of New York for Board diversity in fiscal 2017.

"We want Tapestry to be a company where employees love to work, great brands aspire to be part of and investors believe in."

VICTOR LUIS, CEO

APPENDIX

The Company reports information in accordance with U.S. Generally Accepted Accounting Principles ("GAAP"). The Company's management does not, nor does it suggest that investors should, consider non-GAAP financial measures in isolation from, or as a substitute for, financial information prepared in accordance with GAAP. Further, the non-GAAP measures utilized by the Company may be unique to the Company, as they may be different from non-GAAP measures used by other companies. The financial information presented below has been presented both including and excluding the effect of certain items related to our Operational Efficiency Plan, Integration & Acquisition-Related Costs, ERP implementation efforts and the impact of tax legislation for Tapestry, Inc.

Guidance for certain financial information for the fiscal year ending June 29, 2019 has also been presented on a non-GAAP basis. A reconciliation of our non-GAAP financial measure guidance to the corresponding GAAP measures is not available without unreasonable effort because certain material items that impact these measures, such as the timing and exact amount of charges related to Integration and Acquisition and the costs associated with the Company's ERP implementation have not yet occurred.

Management utilizes these non-GAAP measures to conduct and evaluate its business during its regular review of operating results for the periods affected and to make decisions about Company resources and performance. The Company believes presenting these non-GAAP measures, which exclude items that are not comparable from period to period, is useful to investors and others in evaluating the Company's ongoing operating and financial results in a manner that is consistent with management's evaluation of business performance and understanding how such results compare with the Company's historical performance.

GAAP TO NON-GAAP RECONCILIATION

FOR THE QUARTERS ENDED DECEMBER 29, 2018 AND DECEMBER 30, 2017

DECEMBER 29, 2018

(in millions, except per share data)	GAAP BASIS (AS REPORTED)	ERP IMPLEMENTATION[1]	INTEGRATION & ACQUISITION[2]	IMPACT OF TAX LEGISLATION[3]	NON-GAAP BASIS (EXCLUDING ITEMS)
Gross profit	$1,203.5	$—	$ (3.5)	$—	$1,207.0
Selling, general and administrative expenses	822.8	6.4	11.7	—	804.7
Operating income	380.7	(6.4)	(15.2)	—	402.3
Income before provision for income taxes	367.5	(6.4)	(15.2)	—	389.1
Provision for income taxes	112.7	(1.6)	1.1	34.1	79.1
Net income	254.8	(4.8)	(16.3)	(34.1)	310.0
Diluted net income per share	0.88	(0.01)	(0.06)	(0.12)	1.07

DECEMBER 30, 2017

	GAAP BASIS (AS REPORTED)	OPERATIONAL EFFICIENCY PLAN[4]	INTEGRATION & ACQUISITION[2]	IMPACT OF TAX LEGISLATION[3]	NON-GAAP BASIS (EXCLUDING ITEMS)
Gross profit	$1,176.2	$—	$(18.4)	$—	$1,194.6
Selling, general and administrative expenses	829.8	3.5	43.0	—	783.3
Operating income	346.4	(3.5)	(61.4)	—	411.3
Income before provision for income taxes	324.2	(3.5)	(61.4)	—	389.1
Provision for income taxes	261.0	(1.1)	(15.0)	194.2	82.9
Net income	63.2	(2.4)	(46.4)	(194.2)	306.2
Diluted net income per share	0.22	(0.01)	(0.16)	(0.68)	1.07

(1) Amounts as of December 29, 2018 represent technology implementation costs.
(2) Amounts as of December 29, 2018 represent integration and acquisition costs related to organizational costs as a result of integration, professional fees and limited life purchase accounting adjustments.
Amounts as of December 30, 2017 represent charges primarily attributable to acquisition and integration costs related to the purchase of Kate Spade & Company. These charges include:
- Limited life purchase accounting adjustments
- Severance and other costs related to contractual payments with certain Kate Spade executives
- Organizational costs as a result of integration
- Professional fees

(3) Amounts as of December 29, 2018 represent charges primarily due to the transition tax related to foreign earnings deemed to be repatriated.
Amounts as of December 30, 2017 represent charges due to the transition tax related to foreign earnings deemed to be repatriated and the re-measurement of deferred tax assets and liabilities.
(4) Amounts as of December 30, 2017 represent technology infrastructure costs.

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GAAP TO NON-GAAP RECONCILIATION

FOR THE SIX MONTHS ENDED DECEMBER 29, 2018 AND DECEMBER 30, 2017

	(in millions, except per share data)	GAAP BASIS (AS REPORTED)	ERP IMPLEMENTATION[1]	INTEGRATION & ACQUISITION[2]	IMPACT OF TAX LEGISLATION[3]	NON-GAAP BASIS (EXCLUDING ITEMS)
DECEMBER 29, 2018	Gross profit	$2,138.6	$–	$ (4.1)	$–	$2,142.7
	Selling, general and administrative expenses	1,600.2	10.4	30.6	–	1,559.2
	Operating income	538.4	(10.4)	(34.7)	–	583.5
	Income before provision for income taxes	512.1	(10.4)	(34.7)	–	557.2
	Provision for income taxes	135.0	(2.6)	(2.1)	34.1	105.6
	Net income	377.1	(7.8)	(32.6)	(34.1)	451.6
	Diluted net income per share	1.29	(0.03)	(0.11)	(0.12)	1.55

		GAAP BASIS (AS REPORTED)	OPERATIONAL EFFICIENCY PLAN[4]	INTEGRATION & ACQUISITION[2]	IMPACT OF TAX LEGISLATION[3]	NON-GAAP BASIS (EXCLUDING ITEMS)
DECEMBER 30, 2017	Gross profit	$1,939.1	$–	$(106.8)	$–	$2,045.9
	Selling, general and administrative expenses	1,614.5	6.6	142.1	–	1,465.8
	Operating income	324.6	(6.6)	(248.9)	–	580.1
	Income before provision for income taxes	281.9	(6.6)	(248.9)	–	537.4
	Provision for income taxes	236.4	(2.1)	(67.2)	194.2	111.5
	Net income	45.5	(4.5)	(181.7)	(194.2)	425.9
	Diluted net income per share	0.16	(0.02)	(0.63)	(0.68)	1.49

(1) Amounts as of December 29, 2018 represent technology implementation costs.
(2) Amounts as of December 29, 2018 represent charges attributable to integration and acquisition costs related to contract termination charges, organizational costs as a result of integration, professional fees and limited life purchase accounting adjustments.
Amounts as of December 30, 2017 represent charges primarily attributable to acquisition and integration costs related to the purchase of Kate Spade & Company. These charges include:
- Limited life purchase accounting adjustments
- Professional fees
- Severance and other costs related to contractual payments with certain Kate Spade executives
- Inventory reserves established for the destruction of inventory
- Organizational costs as a result of integration

(3) Amounts as of December 29, 2018 represent charges primarily due to the transition tax related to foreign earnings deemed to be repatriated.
Amounts as of December 30, 2017 represent charges due to the transition tax related to foreign earnings deemed to be repatriated and the re-measurement of deferred tax assets and liabilities.
(4) Amounts as of December 30, 2017 primarily represent technology infrastructure and organizational efficiency costs.

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GAAP TO NON-GAAP RECONCILIATION

FOR THE YEARS ENDED JUNE 30, 2018 AND JULY 1, 2017

	(in millions, except per share data)	GAAP BASIS (AS REPORTED)	OPERATIONAL EFFICIENCY PLAN[1]	INTEGRATION & ACQUISITION[2]	IMPACT OF TAX LEGISLATION[3]	NON-GAAP BASIS (EXCLUDING ITEMS)
JUNE 30, 2018	Gross profit	$ 3,848.5	$–	$ (116.4)	$–	$3,964.9
	Selling, general and administrative expenses	3,177.7	19.5	185.2	–	2,973.0
	Operating income	670.8	(19.5)	(301.6)	–	991.9
	Income before provision for income taxes	596.8	(19.5)	(301.6)	–	917.9
	Provision for income taxes	199.3	(6.2)	(130.7)	178.2	158.0
	Net income	397.5	(13.3)	(170.9)	(178.2)	759.9
	Diluted net income per share	1.38	(0.05)	(0.58)	(0.62)	2.63
JULY 1, 2017	Gross profit	$3,081.1	$–	$(2.9)	$–	$3,084.0
	Selling, general and administrative expenses	2,293.7	24.0	(1.7)	–	2,271.4
	Operating income	787.4	(24.0)	(1.2)	–	812.6
	Income before provision for income taxes	759.0	(24.0)	(10.7)	–	793.7
	Provision for income taxes	168.0	(8.3)	(8.1)	–	184.4
	Net income	591.0	(15.7)	(2.6)	–	609.3
	Diluted net income per share	2.09	(0.05)	(0.01)	–	2.15

(1) Amounts as of June 30, 2018 primarily represent technology infrastructure costs. Amounts as of July 1, 2017 represent charges primarily related to organizational efficiency costs, technology infrastructure costs and to a lesser extent, network optimization costs.

(2) Amounts as of June 30, 2018 represent charges attributable to acquisition and integration costs related to the purchase of Kate Spade & Company, and to a lesser extent the acquisition of certain distributors for the Coach and Stuart Weitzman brands and assumed operational control of Kate Spade joint ventures. Provision for income taxes has been favorably impacted as a result of the reversal of certain valuation allowances that were established during purchase accounting. These charges include:

- Limited life purchase accounting adjustments
- Professional fees
- Severance and other costs related to contractual payments with certain Kate Spade executives
- Organizational costs as a result of integration
- Inventory reserves established for the destruction of inventory

Amounts as of July 1, 2017 represent acquisition costs and limited life purchase accounting impacts related to the acquisition of Stuart Weitzman Holdings LLC, more than offset by the reversal of an accrual related to estimated contingent purchase price payments which were not paid, and integration-related costs for the Kate Spade & Company acquisition.

(3) Amounts as of June 30, 2018 represent charges due to the net impact of the transition tax and re-measurement of deferred tax balances.

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COACH | kate spade | STUART WEITZMAN